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5	E-Mail: tamkin.greg@dorsey.com collard.case@dorsey.com	Devid H. Namerous, Descripting Superior Court  By Country of State Copy Construct  By Construct  Country of State Copy Construct  Co		
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10	Attorneys for Petitioners			
11	Ameriprise Financial, Inc., Ameriprise Financial Services, Inc., and American Enterprise Investment Services, Inc.			
12	American Enterprise investment services, inc.			
13	SUPERIOR COURT OF THE STATE OF CALIFORNIA			
14	IN AND FOR THE COUNTY OF SANTA CLARA			
15	UNLIMITED			
16	AMERIPRISE FINANCIAL, INC., a	CASE NO. 118CV 25645.		
17	Delaware Corporation; AMERIPRISE FINANCIAL SERVICES,			
18	INC., a Delaware Corporation; and AMERICAN ENTERPRISE INVESTMENT	DECLARATION OF CASE COLLARD IN SUPPORT OF PETITION TO ENFORCE		
19	SERVICES, INC., a Delaware Corporation,	DEPOSITION SUBPOENA IN ACTION PENDING OUTSIDE CALIFONRIA		
20	Petitioners,			
21	v.	[C.C.P. §§ 2029.600 & 2025.450]		
22	XIMPLEWARE CORP., a California Corporation,	[C.C.F. 99 2029.000 & 2025.450]		
23	Respondent.			
24				
25	I, Case Collard, declare as follows:			
26	I am an attorney duly licensed to practice law before all the Courts of the State of			
27	California. I am an associate at the law firm of Dorsey & Whitney LLP ("Dorsey & Whitney"),			
	counsel of record for Petitioners Ameriprise Financial, Inc., Ameriprise Financial Services, Inc.,			
28	counsel of record for reduciters Ameriprise Fi	nanotal, me., Amemprise rinancial services, me.,		

-1DECLARATION OF CASE COLLARD ISO PETITION TO ENFORCE DEPOSITION SUBPOENA

and American Enterprise Investment Services, Inc. (collectively, "Ameriprise") in the above-captioned matter. I make this declaration in support of Plaintiff's Petition to Enforce Deposition in Action Pending Outside California. I have personal knowledge of the facts stated herein, and if called as a witness in this case, I could and would competently testify to these facts under oath.

- 2. Ameriprise is currently engaged in litigation with Versata Software, Inc. and Versata Development Group, Inc. in the District Court of Travis County, Texas (Case No. D-1-GN-12-003588) (the "Versata Litigation"). Dorsey & Whitney represents Ameriprise in the Versata Litigation, and I am familiar with the procedural posture of that case. The Versata Litigation is currently scheduled for trial on February 24, 2014. The final day to complete depositions in the Versata Litigation is December 20, 2013 and the final day to file summary judgment motions is January 16, 2014.
- 3. The Versata Litigation is a breach of contract action alleging that Ameriprise has violated an agreement by which it received a license to a significant software product from Versata, a product currently referred to as DCM 3.9. Based on discovery in the Versata Litigation, Ameriprise contends that Versata breached the very agreement that is the subject of the Versata Litigation by failing to comply with a license pursuant to which it obtained a portion of the DCM 3.9 code. Ameriprise contends that a significant portion of DCM 3.9 incorporates and relies upon XimpleWare software which is distributed pursuant to the GNU General Public License. Versata has denied that it is in breach of the agreement or that it otherwise is liable to Ameriprise as a result of its practices surrounding XimpleWare or the XimpleWare product. Ameriprise therefore seeks discovery from XimpleWare into its licensing practices, the means by which XimpleWare makes its source code available, and its relationship with Versata (if any).
- 4. Attached hereto as Exhibit 1 is a true and correct copy of a valid Texas Discovery Subpoena seeking this discovery from Ximpleware which was issued on October 1, 2013.
- 5. Attached hereto as Exhibit 2 is a true and correct copy of a Deposition Subpoena for Personal Appearance and Production of Documents, Electronically Stored Information, and Things in Action Pending Outside California (hereinafter "Subpoena") which was issued on October 2, 2013 and incorporates the terms of the Texas subpoena.

- 6. Attached hereto as Exhibit 3 is a true and correct copy of the proof of personal service of the Subpoena on Jimmy Zhang, Ximpleware's registered agent for Service of Process, on October 6, 2013.
- 7. Attached hereto as Exhibit 4 is a true and correct copy of a cross-notice of deposition on Ximpleware, purportedly served by Versata on October 22, 2013.
- 8. On October 23, 2013, Jack Russo, counsel for Ximpleware, responded to the subpoena with a letter and written objections but largely agreed to comply. Attached hereto as Exhibit 5 is a true and correct copy of a letter sent by Jack Russo, counsel for Ximpleware, on October 23, 2013.
- 9. Attached hereto as Exhibit 6 is a true and correct copy of Ximpleware's objections to Amerprise's subpoena.
- 10. Attached hereto as Exhibit 7 is a true and correct copy of Ximpleware's objections to Versata's cross-notice of deposition.
- 11. On October 29, 2013, I spoke with Jack Russo, counsel for Ximpleware, by telephone regarding the Ameriprise Subpoena. I asked Mr. Russo if he and his client were available for a deposition the week of November 18, 2013, but if not, that Ameriprise would agree to a deposition the first week of December.
- 12. I followed up by phone on November 1, 2013 and November 5, 2013 to firm up the deposition date but did not speak with Mr. Russo.
- 13. Attached hereto as Exhibit 8 is a true and correct copy of an email I sent on November 6, 2013 to Jack Russo.
- 14. Attached hereto as Exhibit 9 is a true and correct copy of the complaint filed in U.S. District Court for the Northern District of California, Case No. 13-5160.
- 15. Attached hereto as Exhibit 10 is a true and correct copy of the complaint filed in U.S. District Court for the Northern District of California, Case No. 13-5161.
- 16. Attached hereto as Exhibit 11 is a true and correct copy of letter sent by Jack Russo on November 5, 2013
  - 17. Attached hereto as Exhibit 12 is a true and correct copy of a letter sent by

Ameriprise counsel Greg Tamkin on November 7, 2013, in which he asked for Ximpleware's final position on cooperating with the deposition by the end of the day on Friday, November 8, 2013. Ximpleware did not respond by that time.

- 18. On Monday, November 11, 2013, I contacted Ximpleware to confirm its final position and set a call for Tuesday. On Tuesday, November 12, 2013, I spoke with Ansel Halliburton, attorney for Ximpleware, regarding the deposition scheduling. Mr. Halliburton indicated that he would check to confirm that December 2, 2013 would work for Mr. Russo and Ximpleware for the deposition. I would check on December 3-5 as possible back-up dates.
- 19. Attached hereto as Exhibit 13 is a true and correct copy of emails exchanged by Jack Russo and me on November 12, 2013.
- 20. Attached hereto as Exhibit 14 is a true and correct copy of a letter sent by Ben Foster on November 12, 2013.
- 21. Attached hereto as Exhibit 15 is a true and correct copy of a countersigned letter from Versata's counsel, Amir Alavi, which represents Ameriprise, and Versata's October 3, 2013 agreement regarding case scheduling, including deposition deadlines, summary judgment dates, and trial date.
- 22. Ameriprise currently intends to file summary judgment motions well before the January 16, 2014 deadline to allow adequate time for the Texas court to decide the issues well in advance at trial.
- 23. I and other counsel for Ameriprise have spent more than ten hours preparing the petition and supporting papers, and I anticipate that I and other counsel for Ameriprise will need to spend more than five additional hours preparing for, traveling to and from and appearing at the hearing on this petition.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct. Executed this 20th day of November, 29,13, at Denver, Colorado.

CASE COLLARD

### EXHIBIT 1

### NO. D-1-GN-12-003588

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VERSATA SOFTWARE, INC., f/k/a TRILOGY SOFTWARE, INC., and VERSATA DEVELOPMENT GROUP, INC., f/k/a TRILOGY DEVELOPMENT GROUP, INC.,

Plaintiffs,

V

AMERIPRISE FINANCIAL, INC., AMERIPRISE FINANCIAL SERVICES, INC., AMERICAN ENTERPRISE INVESTMENT SERVICES, INC.,

Defendants.

IN THE DISTRICT COURT

TRAVIS COUNTY, TEXAS

53<sup>rd</sup> JUDICIAL DISTRICT

### DISCOVERY SUBPOENA THE STATE OF TEXAS

TO ANY SHERIFF, CONSTABLE OR ANY OTHER PERSON AUTHORIZED TO SERVE AND EXECUTE SUBPOENAS OF THE STATE OF TEXAS

### **GREETINGS**

You are commanded to summon:

Ximpleware Corp. 291 Oakhurst Way Milipitas, CA 95035

Served upon Jimmy Zhang, Registered Agent

to attend and give testimony at an oral deposition regarding the topics set forth on the attached **Exhibit "A"** and to produce for inspection and copying the documents listed on the attached **Exhibit "B"** for the use in Cause No. D-1-GN-12-003588; *Versata Software, Inc. f/k/a Trilogy Software, Inc., et al. v. Ameriprise Financial Inc., et al.*, in the 53<sup>rd</sup> Judicial Court of Travis County, Texas. The deposition shall commence at the following place, date, and time and the requested documents shall be produced not later than at the commencement of the deposition at the following place, date, and time:

DORSEY & WHITNEY, LLP 305 Lytton Ave Palo Alto CA 94301

DATE: November 5, 2013

TIME: 9:00 a.m.

This subpoena was issued at the request of Ameriprise Financial, Inc., Ameriprise Financial Services, Inc., and Ameriprise Enterprise Investment Services, Inc. Defendants in the above-styled lawsuit, and whose attorneys of record are Steve McConnico and Christopher D. Sileo with the law firm Scott, Douglass & McConnico, L.L.P.

Failure by any person without adequate excuse to obey a subpoena served upon that person may be deemed a contempt of the court from which the subpoena is issued or a district court in the county in which the subpoena is served, and may be punished by fine or confinement, or both.

Dated October 1, 2013.

Respectfully submitted,

SCOTT, DOUGLASS & McCONNICO, L.L.P.

600 Congress Avenue, Suite 1500

Austin, Texas 78701-2589

(512) 495-6300

(512) 474-0731 Fax

By: <

Steve McConffico

State Bar No. 13450300

smcconnico@scottdoug.com

Christopher D. Sileo

State Bar No. 24027977

csileo@scottdoug.com

### Of Counsel:

DORSEY & WHITNEY LLP Peter M. Lancaster (MN ID # 0159840) Heather D. Redmond (MN ID # 0313233) Suite 1500, 50 South Sixth Street Minneapolis, Minnesota 55402-1498 T: (612) 340-2600

E-Mail: <u>lancaster.peter@dorsey.com</u> E-Mail: <u>redmond.heather@dorsey.com</u>

ATTORNEYS FOR DEFENDANTS AMERIPRISE FINANCIAL, INC., AMERIPRISE FINANCIAL SERVICES, INC., AND AMERIPRISE ENTERPRISE INVESTMENT SERVICES, INC.

### **RETURN OF SERVICE**

Came to hand the			_ day of			_, 201	3, at _		o'clock	
m.,	and	executed	the		da	y of _				)13, at
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### **EXHIBIT A**

### **DEFINITIONS AND INSTRUCTIONS**

- 1. "Versata" means Versata Software, Inc. and Versata Development Group, Inc. and their current and former parents, subsidiaries or affiliates, including, without limitation, Versata International, Inc.; Trilogy Software, Inc.; Trilogy Development Group, Inc.; and G-Dev Fz-LLC.
- 2. "Ximpleware" means all versions of Ximpleware's vtd-xml parser made available through the Sourceforge.net site or elsewhere by Ximpleware Corp., including without limitation the .jar file vtd-xml.jar.
- 3. "You" or "Your" means Ximpleware Corp. and all agents, employees, representatives, attorneys, and other persons or entities acting on its behalf.

### **Corporate Deposition**

Please designate a representative to testify on the following topics:

- Any license, agreement, or other permission granted to Versata to use, modify or distribute the Ximpleware XML parser.
  - 2. The forms of licenses under which You have offered Ximpleware to third parties.
- 3. The means by which Ximpleware has been made available to third parties from January 1, 2006 to the present, including without limitation the identity of any third-party distributor and source and binary distributions of the Java version and .zip and .jar forms.
- 4. Any basis for concluding that Versata could have obtained Ximpleware pursuant to terms and conditions other than those contained in GNU GPL Version 2, attached as <u>Exhibit C</u> hereto, including but not limited to any commercial license.

- 5. The benefits vtd-xml is designed to provide to a Java-based program that must have the capability to parse xml files.
- 6. Your source code distribution expectations for licensees who obtain Ximpleware via the Sourceforge.net site and incorporate the software into a proprietary product.
- 7. The authenticity of and foundation for any documents produced in response to the attached set of document requests.

### **EXHIBIT B**

### **DEFINITIONS AND INSTRUCTIONS**

- 1. "Versata" means Versata Software, Inc. and Versata Development Group, Inc. and their current and former parents, subsidiaries or affiliates, including, without limitation, Versata International, Inc.; Trilogy Software, Inc.; Trilogy Development Group, Inc.; and G-Dev Fz-LLC.
- 2. "Ximpleware" means all versions of Ximpleware's vtd-xml parser made available through the Sourceforge.net site or elsewhere by Ximpleware Corp., including without limitation the jar file vtd-xml.jar.
- 3. "You" or "Your" means Ximpleware Corp. and all agents, employees, representatives, attorneys, and other persons or entities acting on its behalf.
- 4. If any information, communication or documents responsive to any of the Document Requests are withheld for any reason, describe generally the substance or subject matter of the information, identify the document withheld, and state the privilege or other basis upon which any response was withheld.

### **DOCUMENT REQUESTS**

Please produce copies of the following documents:

- 1. All licenses or contracts between You and Versata.
- 2. Records sufficient to show all contact with the website SourceForge.net (or from any other source by which Ximpleware may be obtained, if any) by Versata relating to Ximpleware, including records sufficient to identify the IP addresses making such contact.
- 3. Records sufficient to show all downloads of Ximpleware by Versata, along with any associated license that accompanied such download.

- 4. Records sufficient to demonstrate the forms of licenses under which you have offered Ximpleware to third parties (with redactions of financial terms of the license if desired) and the time periods during which such licenses were offered.
- 5. Records sufficient to demonstrate all forms in which Ximpleware was distributed from January 1, 2006 to the present, including but not limited to source and binary distributions of the Java version and .zip and .jar forms, along with exemplars of all such distributions.

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- GNU GENERAL PUBLIC LICENSE
  - Preamble
  - TERMS AND CONDITIONS FOR COPYING, DISTRIBUTION AND MODIFICATION
  - How to Apply These Terms to Your New Programs

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```
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1/18/2013

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```
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```

Also add information on how to contact you by electronic and paper mail.

If the program is interactive, make it output a short notice like this when it starts in an interactive mode:

```
Gnomovision version 69, Copyright (C) year name of author
Gnomovision comes with ARSOLUTELY NO WARRANTY; for details
type 'show w'. This is free software, and you are welcome
to redistribute it under certain conditions; type 'show c'
for details.
```

The hypothetical commands `show w' and `show c' should show the appropriate parts of the General Public License. Of course, the commands you use may be called something other than `show w' and `show c'; they could even be mouse-clicks or menu items--whatever suits your program.

You should also get your employer (if you work as a programmer) or your school, if any, to sign a "copyright disclaimer" for the program, if necessary. Here is a sample; alter the names:

```
Yoyodyne, Inc., hereby disclaims all copyright interest in the program 'Gnomovision' (which makes passes at compilers) written by James Hacker.

signature of Ty Coon, 1 April 1989
Ty Coon, President of Vice
```

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### EXHIBIT 2

		SUBP-045		
_M: Do 30	rorney or party without attorney (Name, State Bar number, and address): artha C. Luemers (SBN 104658) brsev & Whitney, LLP 05 Lytton Avenue, Palo Alto, CA 94301 TELEPHONE NO.: (650) 857-1717 E-MAIL ADDRESS: luemers.martha@dorsey.com attorney for (Name): Defendants Ameriprise Financial, Inc., et al.	FOR COURT USE ONLY		
Co	urt for county in which discovery is to be conducted:  SUPERIOR COURT OF CALIFORNIA, COUNTY OF SANTA Clara  STREET ADDRESS: 191 North First Street  MAILING ADDRESS:  CITY AND ZIP CODE: San Jose, CA 95113  BRANCH NAME:			
	urt in which action is pending: Travis County Texas District Court,  Name of Court: 53rd Judicial District  STREET ADDRESS: 1000 Guadalupe, Austin TX, 78701  MAILING ADDRESS: P.O. Box 1748, Austin TX, 78767  (STATE, AND ZIP CODE: Austin, TX 78701  COUNTRY: USA			
	PLAINTIFF/PETITIONER: Versata Software, et al	CALIFORNIA CASE NUMBER (if any assigned by court):		
DE	FENDANT/RESPONDENT: Ameriprise Financial, Inc., et al.			
	DEPOSITION SUBPOENA FOR PERSONAL APPEARANCE AND PRODUCTION OF DOCUMENTS, ELECTRONICALLY STORED FORMATION, AND THINGS IN ACTION PENDING OUTSIDE CALIFORNI.	CASE NUMBER (of action pending outside California):  No. D-1-GN-12-003588		
Xir 1. <b>`</b>	E PEOPLE OF THE STATE OF CALIFORNIA, TO (name, address, and telephone mpleware Corp., 291 Oakhurst Way, Milpitas, CA 95035 YOU ARE ORDERED TO APPEAR IN PERSON TO TESTIFY AS A WITNESS in the and place:	•		
	Date: Nov. 5, 2013 Time: 9:00 a.m. Address: 305 Lytton Ave., P	alo Alto, CA 94301		
a	to the matters described in item 4. (Code Civ. Proc., § 2025.230.)			
С	This deposition will be recorded stenographically through the instant visual and by audiotape videotape.	_		
	The personal attendance of the custodian or other qualified witness and the productio subpoena. The procedure authorized by Evidence Code sections 1560(b), 1561, and with this subpoena.			
3. The documents, electronically stored information, and things to be produced and any testing or sampling being sought are described as follows ((if electronically stored information is required, the form or forms in which each type of information is to be produced may be specified): See Exhibit B				
	Continued on Attachment 3 (use form MC-025).  If the witness is a representative of a business or other entity, the matters upon which as follows:	the witness is to be examined are described		
	See Exhibits A & C			
	Continued on Attachment 4 (use form MC-025).			
5.	Attorneys for the parties to this action or parties without attorneys are (name, address represented):	, telephone number, and name of party		

Continued on Attachment 5 (use form MC-025).

	SUBP-045				
PLAINTIFF/PETITIONER: Versata Software, et al	CASE NUMBER:				
DEFENDANT/RESPONDENT: Ameriprise Financial, Inc., et al					
6. Other terms or provisions from out-of-state subpoena, if a					
Continued on Attachment 6 (use form MC-025).					
7. If you have been served with this subpoena as a custodian of	f consumer or employee records under Code of Civil				
Procedures section 1985.3 or 1985.6 and a motion to quash agreement of the parties, witnesses, and consumer or employee records.	or an objection has been served on you, a court order or				
8. At the deposition, you will be asked questions under oath. Questi- later they are transcribed for possible use at trial. You may read to sign the deposition. You are entitled to receive witness fees and the option of the party giving notice of the deposition, either with court orders or you agree otherwise, if you are being deposed as your residence. The location of the deposition for all deponents is	he written record and change any incorrect answers before you mileage actually traveled both ways. The money must be paid, at service of this subpoena or at the time of the deposition. Unless the an individual, the deposition must take place within 75 miles of				
DISOBEDIENCE OF THIS SUBPOENA MAY BE PUNISHED AS FOR THE SUM OF \$500 AND ALL DAMAGES R	CONTEMPT BY THIS COURT. YOU WILL ALSO BE LIABLE ESULTING FROM YOUR FAILURE TO OBEY.				
Date issued: October 2, 2013	Mala Chremes				
Martha C. Luemers	(SIGNATURE OF PERSON ISSUING SUBPICENA)				
(TYPE OR PRINT NAME)	Attorney for Defendants				
PROOF OF SERVICE OF DEPOSITION SUBPOENA FOR PERS ELECTRONICALLY STORED IN	ONAL APPEARANCE AND PRODUCTION OF DOCUMENTS,				
a. Person served (name):  b. Address where served:  c. Date of delivery: e. Witness fees and mileage both ways (check one): (1) were paid. Amount: (2) were not paid. (3) were tendered to the witness's public entity employe amount tendered was (specify):  f. Fee for service:  2. I received this subpoena for service on (date):	d. Time of delivery:  r as required by Government Code section 68097.2. The				
I also served a completed Proof of Service of Notice to Comby personally delivering a copy to the person served as described as a large server of the person served as described as a large server of the person served as described as the person server of	alifornia process server ons Code section 22350(b)				
f. Name, address, telephone number, and, if applicable, county  I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.  Date:	(For California sheriff or marshal use only) I certify that the foregoing is true and correct. Date:				
OLONIATION	(RICMATI (RE)				

### Case3:13-cv-05160-SI Document39-3 Filed12/03/13 Page23 of 138

MC-025 CASE NUMBER SHORT TITLE: Versata Software v. Ameriprise Financial, Inc. No. D-1-GN-12-003588 ATTACHMENT (Number): 5 (This Attachment may be used with any Judicial Council form.) AHMAD, ZAVITSANOS, ANAIPAKOS, ALAVI Amir Alavi Steven J. Mitby Benjamin F. Foster 1221 McKinney Street, Suite 3460 Houston, TX 77010 Phone: (713) 655-1101 MCGINNIS, LOCHRIDGE & KILGORE, LLP Travis Barton (SBN 00790276) 600 Congress Avenue, Suite 2100 Austin, TX 78701 Phone: (512) 495-6000 Attorneys for Plaintiff Versata Software, Inc., F/K/A Trilogy Software, Inc., and Versata Development Group, Inc., F/K/A Trilogy Development Group, Inc. SCOTT, DOUGLASS & McCONNICO, L.L.P. Steve McConnico Christopher D. Sileo 600 Congress Avenue, Suite 1500 Austin, Texas 78701-2589 Phone: (512) 495-6300 DORSEY & WHITNEY LLP Martha C. Luemers 305 Lytton Ave. Palo Alto, CA 94301—— Phone: (650) 857-1717 Peter Lancaster Heather Redmond 50 South Sixth Street, Suite 1500 Minneapolis, Minnesota 55402 Phone: (612) 340-2600 Attorneys for Defendants Ameriprise Financial, Inc., Ameriprise Financial Services, Inc., American Enterprise Investment Services, Inc.

(If the item that this Attachment concerns is made under penalty of perjury, all statements in this Attachment are made under penalty of perjury.)

Page (Add pages as required)

## EXHIBIT "A"

### EXHIBIT A

### **DEFINITIONS AND INSTRUCTIONS**

- 1. "Versata" means Versata Software, Inc. and Versata Development Group, Inc. and their current and former parents, subsidiaries or affiliates, including, without limitation, Versata International, Inc.; Trilogy Software, Inc.; Trilogy Development Group, Inc.; and G-Dev Fz-LLC.
- 2. "Ximpleware" means all versions of Ximpleware's vtd-xml parser made available through the Sourceforge.net site or elsewhere by Ximpleware Corp., including without limitation the .jar file vtd-xml.jar.
- 3. "You" or "Your" means Ximpleware Corp. and all agents, employees, representatives, attorneys, and other persons or entities acting on its behalf.

### Corporate Deposition

Please designate a representative to testify on the following topics:

- 1. Any license, agreement, or other permission granted to Versata to use, modify or distribute the Ximpleware XML parser.
  - 2. The forms of licenses under which You have offered Ximpleware to third parties.
- 3. The means by which Ximpleware has been made available to third parties from January 1, 2006 to the present, including without limitation the identity of any third-party distributor and source and binary distributions of the Java version and .zip and .jar forms.
- 4. Any basis for concluding that Versata could have obtained Ximpleware pursuant to terms and conditions other than those contained in GNU GPL Version 2, attached as <a href="Exhibit C">Exhibit C</a> hereto, including but not limited to any commercial license.

- 5. The benefits vtd-xml is designed to provide to a Java-based program that must have the capability to parse xml files.
- 6. Your source code distribution expectations for licensees who obtain Ximpleware via the Sourceforge.net site and incorporate the software into a proprietary product.
- 7. The authenticity of and foundation for any documents produced in response to the attached set of document requests.

## EXHIBIT "B"

### **EXHIBIT B**

### **DEFINITIONS AND INSTRUCTIONS**

- 1. "Versata" means Versata Software, Inc. and Versata Development Group, Inc. and their current and former parents, subsidiaries or affiliates, including, without limitation, Versata International, Inc.; Trilogy Software, Inc.; Trilogy Development Group, Inc.; and G-Dev Fz-LLC.
- 2. "Ximpleware" means all versions of Ximpleware's vtd-xml parser made available through the Sourceforge.net site or elsewhere by Ximpleware Corp., including without limitation the jar file vtd-xml.jar.
- 3. "You" or "Your" means Ximpleware Corp. and all agents, employees, representatives, attorneys, and other persons or entities acting on its behalf.
- 4. If any information, communication or documents responsive to any of the Document Requests are withheld for any reason, describe generally the substance or subject matter of the information, identify the document withheld, and state the privilege or other basis upon which any response was withheld.

### DOCUMENT REQUESTS

Please produce copies of the following documents:

- 1. All licenses or contracts between You and Versata.
- 2. Records sufficient to show all contact with the website SourceForge.net (or from any other source by which Ximpleware may be obtained, if any) by Versata relating to Ximpleware, including records sufficient to identify the IP addresses making such contact.
- 3. Records sufficient to show all downloads of Ximpleware by Versata, along with any associated license that accompanied such download.

- 4. Records sufficient to demonstrate the forms of licenses under which you have offered Ximpleware to third parties (with redactions of financial terms of the license if desired) and the time periods during which such licenses were offered.
- 5. Records sufficient to demonstrate all forms in which Ximpleware was distributed from January 1, 2006 to the present, including but not limited to source and binary distributions of the Java version and .zip and .jar forms, along with exemplars of all such distributions.

# EXHIBIT "C"

Page 1 of 6

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Texinfo, LaTeX, standalone HTML, Docbook representation of the street process of a street process of the street process of the street of the

#### Table of Contents

- GNU GENERAL PUBLIC LICENSE
  - Preamble
  - TERMS AND CONDITIONS FOR COPYING, DISTRIBUTION AND MODIFICATION
  - How to Apply These Terms to Your New Programs

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Version 2, June 1991

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1/18/2013

**EXHIBIT C** 

Page 2 of 6

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Page 3 of 6

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Page 6 of 6

```
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```

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If the program is interactive, make it output a short notice like this when it starts in an interactive mode:

```
Gnomovision version 69, Copyright (C) year name of author
Gnomovision comes with ARSOLUTELY NO WARRANTY; for details
type `show w'. This is free software, and you are welcome
to redistribute it under certain conditions; type `show c'
for details.
```

The hypothetical commands 'show w' and 'show c' should show the appropriate parts of the General Public License. Of course, the commands you use may be called something other than 'show w' and 'show c'; they could even be mouse-clicks or menu items--whatever suits your program.

You should also get your employer (if you work as a programmer) or your school, if any, to sign a "copyright disclaimer" for the program, if necessary. Here is a sample; alter the names:

```
Yoyodyne, Inc., hereby disclaims all copyright
interest in the program 'Gnomovision'
(which maken passes at compilers) written
by James Hacker.
signature of Ty Coon, 1 April 1989
Ty Coon, President of Vice
```

This General Public License does not permit incorporating your program into proprietary programs. If your program is a subroutine library, you may consider it more useful to permit linking proprietary applications with the library. If this is what you want to do, use the GNU Lesser General Public License instead of this License.

	DD OOF OF SERVICE						
1	PROOF OF SERVICE						
2	STATE OF CALIFORNIA, COUNTY OF SANTA CLARA						
3	I am employed in the County of Santa Clara. I am over the age of eighteen years and not a party to the within entitled action; my business address is 305 Lytton Avenue, Palo Alto, California 94301.						
4 5	On November 20, 2013, I served a copy of the following document described as <b>DECLARATION OF CASE COLLARD IN SUPPORT OF PETITION TO ENFORCE DEPOSITION SUBPOENA IN ACTION PENDING OUTSIDE CALIFONRIA</b> on the interested party(ies) in this action as follows:						
6	Jack Russo						
7	ComputerLaw Group LLP 401 Florence Street Palo Alto, CA 94301						
8							
9	placing each for collection and mailing on that date following ordinary business practices. I am "readily familiar" with this business's practice for collecting and processing correspondence for						
11	mailing. On the same day that correspondence is placed for collection and mailing, it is deposited in the ordinary course of business with the U.S. Postal Service in Palo Alto, California, in a sealed envelope with postage fully prepaid.						
12 13	By Overnight Delivery. I enclosed the document(s) in an envelope or package provided by an overnight delivery carrier and addressed as above. I placed the envelope or package for collection and overnight delivery at an office or a regularly utilized drop box of the overnight delivery carrier.						
14 15							
16 17	By Facsimile. Based on an agreement of the parties to accept service by fax transmission, I faxed the document(s) to the person(s) at the fax number(s) listed above. The telephone number of the sending facsimile machine was (650) 857-1288. The sending facsimile machine issued a transmission report confirming that the transmission was complete and without error. A copy of that report is attached.						
18 19	By Electronic Transmission. Based on a court order or an agreement of the parties to accept						
20	I declare under penalty of perjury under the laws of the State of California that the foregoing is true						
21	and correct.  Executed on November 20, 2013, at Palo Alto, California.						
22	Executed on Provember 20, 2015, at 1 allo 1 the, camerina.						
23	Janet Lee (Type or print name) (Signature)						
24	(13pt of print maile)						
25							
26							
20 27							
28							

# EXHIBIT 3

DORSEY & WHITNEY, Martha C. Luemers, Esq 305 Lytton Avenue Palo Alto, California 943 ATTORNEY FOR (Name): Defer	. (SBN 104658) 01	FINANCIAL	(650) 857-1717 INC.; et al.	
Court for county in which discovery SUPERIOR C				
Court in which action is pending: TRAVIS	COUNTY TEXAS DIS 53RD JUDICIAL DIS		RT	
PLAINTIFF/PETITIONER: V DEFENDANT/RESPONDENT: A	ERSATA SOFTWAR MERIPRISE FINANC		al.	CALIFORNIA CASE NUMBER:
PROOF OF SERVICE	HEARING DATE: November 5, 2013	TIME: 09:00 a.m.	DEPT/DIV.:	CASE NUMBER (of action pending outside California) No. D-1-GN-12-003588

1. At the time of service I was at least 18 years of age and not a party to this action, and I served copies of the (specify document(s)):
DEPOSITION SUBPOENA FOR PERSONAL APPEARANCE AND PRODUCTION OF DOCUMENTS,
ELECTRONICALLY STORED INFORMATION, AND THINGS IN ACTION PENDING OUTSIDE
CALIFORNIA

a. Party served:

Ximpleware Corp.

b. Person served:

Jimmy Zhang, Agent for Service of Process

c. Address:

291 Oakhurst Way

Milpitas, California 95035

3. I served the party in item 2

a. by personally delivering the copies

(1) on (date): 10/06/2013

(2) at (time): 08:10 a.m.

- 4. Witness fees were paid. Amount.....\$43.00
- 5. Person serving (name, address, and telephone No.):

Antonio Callahan Ace Attorney Service, Inc. 545 Middlefield Road, Suite 205 Menlo Park, California 94025 (650) 462-1335

f. Fee for service: \$

- a. Not a Registered California process server.
- (1) Employee or independent contractor.
- (2) Registration No.: N/A
- (3) County: N/A

6. I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date: October 7, 2013

(signature)

#1039708GP

# EXHIBIT 4



1221 McKinney, Suite 3460 Houston, Texas 77010 Main 713.655.1101 Fax 713.655.0062

# FAX COVER

Date: October 22, 2013 File No: TLG018

To: Peter M. Lancaster Fax No: 612.340.2868

To: Steve McConnico Fax No: 512.474.0731

To: Travis Barton Fax No: 512.495.6093

To: Christopher Sargent Fax No: 650-1863

From: Ben Foster

Total pages including cover: -7

#### MESSAGE

Please see attached Plaintiffs' Cross-Notice of Intention to Take Oral and Videotaped Deposition of Ximpleware Corp.

Notice of Conlidentiality:
The information contained in and transmitted with this facsimile is
1. SUBJECT TO THE ATTORNEY-CLIENT PRIVILEGE;
2. ATTORNEY WORK PRODUCT; or
3. CONFIDENTIAL

3. CONFIDENTIAL

It is intended only for the individual or entity designated above. You are hereby notified that any dissemination, distribution, copying, or use of or reliance upon the information contained in and transmitted with this facsimile by or to anyone other than the recipient designated above by the sender is unauthorized and strictly prohibited. If you have received this facsimile in error, please notify Ahmad, Zavitsanos, Anaipakos, Alavi, Mensing, P.C., by telephone at (713) 655-1101 immediately. Any focsimile erroneously transmitted to you should be immediately returned to the sender by U.S. Mail or, if authorization is granted by the sender, destroyed.

#### NO. D-1-GN-003588

VERSATA SOFTWARE, INC., F/K/A	§	IN THE DISTRICT COURT OF
TRILOGY SOFTWARE, INC.; and	§	
VERSATA DEVELOPMENT GROUP,	§	
INC., F/K/A TRILOGY DEVELOPMENT	§	
GROUP, INC.	§	TRAVIS COUNTY, TEXAS
	§	·
Plaintiffs,	§	
v.	§	
	§	53rd JUDICIAL DISTRICT
AMERIPRISE FINANCIAL, INC.,	§	
AMERIPRISE FINANCIAL SERVICES,	§	
INC., AMERICAN ENTERPRISE	§	
INVESTMENT SERVICES, INC.	§	

# <u>PLAINTIFFS' CROSS-NOTICE OF INTENTION TO TAKE</u> ORAL AND VIDEOTAPED DEPOSITION OF XIMPLEWARE CORP.

TO: Defendants, by and through their attorneys of record, Peter M. Lancaster and Heather D. Redmond, Dorsey & Whitney LLP, 50 South Sixth Street, Suite 1500, Minneapolis, Minnesota 55402-1498; and Steve McConnico and Christopher D. Silco, Scott, Douglass & McConnico, LLP, 600 Congress Avenue, Suite 1500, Austin, Texas 78701; and

Ximpleware Corparation, by and through their attorneys, Christopher Sargent, Computerlaw Group LLP, 401 Florence Street, Palo Alto, CA 94301.

Please take notice that, under Texas Rule of Civil Procedure 199, Plaintiffs Versata Software, Inc., f/k/a Trilogy Software, Inc., and Versata Development Group, Inc., f/k/a Trilogy Development, Inc. (collectively, "Versata") will take the oral and videotaped deposition of the corporate representative(s) of Ximpleware Corp. ("Ximpleware") beginning at 9:00 a.m. on Tuesday, November 5, 2013, at the offices of Dorsey & Whitney, LLP, 305 Lytton Ave., Palo Alto, CA 94301, as to the topics described in Exhibit "A" hereto and incorporated herein.

Henjum Goucher will stenographically record the deposition, which will also be videotaped. The deposition will continue from day to day until completed.

Additionally, please take notice that Versata requests that Ximpleware produce not later than at the commencement of the deposition the documents requested in Exhibit "B."

### Respectfully submitted,

AHMAD, ZAVITSANOS, ANAIPAKOS, ALAVI & MENSING, P.C.

Demetrios Anaipakos

State Bar No. 00793258

Amir Alavi

State Bar No. 00793239

Steven J. Mitby

State Bar No. 27037123

Benjamin F. Foster

State Bar No. 24080898

1221 McKinney Street, Suite 3460

Houston, Texas 77010

Telephone: (713) 655-1101 Facsimile: (713) 655-0062

McGinnis, Lochridge & Kilgore, L.L.P.

Travis Barton

State Bar No. 00790276

600 Congress Avenue, Suite 2100

Austin, Texas 78701

Telephone: (512) 495-6000 Facsimile: (512) 495-6093

ATTORNEYS FOR PLAINTIFFS, VERSATA SOFTWARE, INC., F/K/A TRILOGY SOFTWARE, INC., AND VERSATA DEVELOPMENT GROUP, INC., F/K/A TRILOGY DEVELOPMENT, INC.

#### CERTIFICATE OF SERVICE

I certify that a true and correct copy of the foregoing document was served upon the following counsel of record via hand-delivery and/or via facsimile and/or via regular U.S. Mail and/or via electronic mail on October 22, 2013:

Peter M. Lancaster
Heather D. Redmond
Dorsey & Whitney LLP
50 South Sixth Street, Suite 1500
Minneapolis, Minnesota 55402-1498
(612) 340-2868 (Facsimile)
lancaster.peter@dorsey.com
redmond.heather@dorsey.com

Steve McConnico
Christopher D. Silco
Scott, Douglass & McConnico, LLP
600 Congress Avenue, Suite 1500
Austin, Texas 78701
(512) 474-0731 (Facsimile)
smeconnico@scottdoug.com
csileo@scottdoug.com

Travis Barton McGinnis, Lochridge & Kilgore, LLP 600 Congress Avenue, Suite 2100 Austin, Texas 78701 (512) 495-6000 (Telephone) (512) 495-6093 (Facsimile) tebarton@meginnislaw.com

Christopher Sargent, Computerlaw Group LLP 401 Florence Street Palo Alto, CA 94301

Benjamin F. Foster

#### EXHIBIT A

### CORPORATE DEPOSITION

Please designate a representative to testify on the following topics:

- 1. The authors of Ximpleware's XML parser
- 2. The content of the copyright application for Ximpleware's XML parser
- 3. The forms of licenses under which you have offered Ximpleware to third parties.
- 4. Communications between Ameriprise or Infosys and Ximpleware
- 5. Deals or understandings between Ximpleware and Ameriprise or Infosys
- 6. The use of Ximpleware within a java application, including how reference is made to Ximpleware by third party software.
- 7. The extent to which Ximpleware is integrated or embedded into third party applications.

# EXHIBIT B

#### **DEFINITIONS AND INSTRUCTIONS**

- 1. All entities referred to herein shall be deemed to include their parent companies, subsidiaries, affiliates, directors, officers, employees, agents and representatives thereof, including attorneys.
- 2. "Communications" is used herein in its broadest sense to encompass any transmission or exchange of information, ideas, facts, data, proposals, or any other matter, whether between individuals of between or among members of a group, whether face-to-face, by telephone, or by means of written, electronic, or other medium.
- 3. Documents or communications "concerning" a given subject means all documents or communications that constitute, contain, embody, comprise, reflect, identify, state, refer to, deal with, comment on, respond to, describe, analyze, or are in any way pertinent to that subject, including, without limitation, documents concerning the presentation of other documents.
- 4. Documents or communications that "relate to" a given subject means all documents or communications that constitute, contain, embody, comprise, reflect, identify, state, refer to, deal with, comment on, respond to, describe, analyze, or are in any way pertinent to that subject, including, without limitation, documents concerning the presentation of other documents.

- 5. "Identify" when used in reference to a document means to state: (a) the name of the person who prepared it; (b) the name of the person who signed it or under whose name it was issued; (c) the name of each person to whom it was addressed and/or distributed; (d) the nature of the substance of the document with sufficient particularity to enable it to be identified; (e) its date, or, if it bears no date, the date when it was prepared; and (f) the physical location of the document and the name of its custodian or custodians.
- 6. "Identify" when used in reference to a natural person, shall mean to specifically state that person's name, title, position or office, current business address, current residence address or most recent known address and such person's telephone number.
- 7. "Identify" when used in reference to a person other than a natural person, shall mean to specifically state the full name of such entity, its form of organization, its present address(es), its principal address, and the telephone number of its principal address.
- 8. "Versata" means Versata Software, Inc., Trilogy Software, Inc., Versata Development Group, Inc., Trilogy Development Group, Inc., and any affiliate or subsidiary of these companies; as well as any director, officer, employee, contractor, or agent of these companies.
- 9. "Software" means any enterprise software designed, developed, made, sold, licensed, offered for sale, or offered to license by Ameriprise since December 21, 2004. The "Software" shall include complete programs as well as functionality, features, and modules.
- 10. "Infosys" refers to and means Infosys Technologies, Ltd.; any parents, subsidiaries, or affiliates of Infosys Technologies, Ltd.; and any employees, agents, contractors, or lawyers of the foregoing entities.
- 11. "DCM" refers to and means distribution channel management an application developed and sold by Versata.
- 12. "DMU" refers to and means distribution management utility an application developed and used by Ameriprise.
- 13. "Concerning," "concern," or "concerns" should be understood in the broadest possible sense and encompasses anything that refers, relates to, or concerns a subject matter in any way.

# DOCUMENTS REQUESTED

Please produce copies of the following documents:

- 1. All communications with Ameriprise or Infosys including all communications with anyone acting on behalf of Ameriprise or Infosys that: relates to DCM; to any potential causes of action against Versata by Ameriprise or Ximpleware; or any alleged breaches of any license agreement by Versata.
- 2. All Communications with Ameriprise or Infosys which relate to Ximpleware's licensing practices.
- 3. All agreements, proposals, or other documents received from Ameriprise which relate to DCM; to any potential or current causes of action against Versata by Ameriprise or Ximpleware; or any alleged breaches of any license agreement by Versata.
- 4. Any records of any payments made to Ximpleware by Ameriprise or Infosys, or any promises to pay Ximpleware, any amount of money by Ameriprise or Infosys.
  - 5. A copy of Ximpleware's copyright application.

# EXHIBIT 5

# Computerlaw Group LLP

ATTORNEYS AT LAW

401 FLORENCE STREET

PALO ALTO, CALIFORNIA 94301

COMPUTERLAW,COM

TELEPHONE (650) 327-9800 FAX (650) 618-1863

October 23, 2013

#### Via Email and U.S. Mail

Peter Lancaster, Esq.
Dorsey & Whitney LLP
50 South Sixth Street, Ste. 1500
Minneapolis, MN 55042
Lancaster.peter@dorsey.com

Amir Alavi, Esq.
Ahmad, Zavitsanos, Anaipakos, Alavi & Mensing P.C.
1221 Mckinney Street, Ste. 3460
Houston, TX 77010
aalavi@azalaw.com

Re: Deposition of XimpleWare Corp.

Case No.: D-1-GN-003588

#### Dear Counsel:

I have been out of my office and have just returned to learn about a proposed deposition of my client for a date that was not cleared with me or my office. Under the Local Rules in Santa Clara County, the deposition date should have first been cleared with all counsel. This date will not work. Accordingly, submitted herewith is a Notice of Objections to the Deposition Subpoena and to the Production of Documents; these objections apply to both the original subpoena as well as the cross-notice we recently received from Versata's counsel.

At the same time, we are willing to work with you and your offices to set a date for a single deposition of our client on an agreed date that works with everyone's schedule. Right now, I believe that our client would need at least until the end of November to identify, locate, and compile the requested documents and any deposition should then be scheduled for the first or second week of December. I have asked my client to provide some dates in December and we will clear them with our calendar and let you know what might be able to work in this regard.

Please let me know if there are preferred dates that each of you would want to target for the first or second week of December and we can take those back to our client as well. With further cooperation, we should be able to resolve an agreed date and presumably that can and will occur in the context of our also resolving a proposed mutually acceptable form of Stipulated Protective Order for the protection of our client's trade secrets and confidential information.

Very truly yours,

Joele Rees

Enclosures cc: file

# EXHIBIT 6

Pursuant to California Code of Civil Procedure Section 2025.010, et seq., XimpleWare Corp. ("XimpleWare") hereby responds to Defendant Ameriprise Financial, Inc.'s ("Ameriprise" or "Defendant") Deposition Subpoena for Personal Appearance and Production of documents, Electronically Stored Information, and Things In Action Pending Outside California (the "Subpoena") as follows:

#### **GENERAL OBJECTIONS**

- 1. Ximpleware objects to the noticed date of the deposition as "November 5, 2013" as it was set without consulting with counsel regarding availability of witnesses and counsel. Ximpleware is prepared to make a witness or witnesses available to testify on Ximpleware's behalf concerning the deposition topics for which Ximpleware has no objections, as indicated below.
- 2. XimpleWare has made a reasonable inquiry concerning the matter in each particular deposition topic and document request. The following responses and objections are based on XimpleWare's present state of recollection, knowledge, and belief. XimpleWare reserves the right to supplement the responses set forth below at XimpleWare's option, or to introduce at trial, or other proceedings related to this action, information not set forth herein if such materials become known or available to XimpleWare subsequent to the date of this response. Consequently, these responses are at all times subject to additional or different information that discovery may disclose, and, while based on the present state of recollection, are subject to such refreshing of recollection, and such knowledge or facts may result from further investigation by XimpleWare and its attorneys.
- 3. XimpleWare's responses and objections are made without in any way waiving or intending to waive, but on the contrary intending to preserve:
- a. All questions as to competency, relevancy, materiality, privilege, and admissibility as evidence for any purpose of the responses, documents, or subject matter thereof, in any subsequent proceeding or the trial of this or any other action;

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- b. The right to object on any ground to the use of any of said responses or documents, or their subject matter, in all subsequent proceedings, including the trial of this or any other action:
- c. The right to object on any ground to any request for further responses to these or any other discovery requests involving or relating to the subject matter of the document requests and topics for examination:
  - d. The right to supplement, modify, or amend the responses; and
- e. Except for explicit facts admitted or denied herein, no incidental or prior admissions or denials are intended.
- 4. XimpleWare objects to each definition and deposition topic to the extent it purports to impose a greater burden on XimpleWare than the California Code of Civil Procedure, the California Rules of Court, Local Rules, or any other applicable rules or statutes would require.
- 5. XimpleWare objects to each definition to the extent that it seeks to broaden the scope of allowable discovery and compel XimpleWare to produce information or documentation not in the possession, custody, or control of XimpleWare.
- 6. XimpleWare will respond to the subpoena to the extent that it and its individual document requests and topics for testimony, are not objectionable for the reasons below. Ximple Ware reserves the right to further object to the subpoena in any response.
- 7. Ximpleware objects to each and every request to the extent it seeks information already in a party's possession or available to a party from some other source (including public sources) that is more convenient, less burdensome, or less expensive. This means that if you are seeking information from XimpleWare that is equally available from a party in the abovereferenced litigation, XimpleWare objects to that request on that basis.
- 8. XimpleWare further objects to each and every request to the extent it seeks information containing confidential, financial, proprietary, or trade secret information, or any information subject to a confidentiality agreement or Protective Order. While XimpleWare does not require a Protective Order for production of its non-confidential information, XimpleWare

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will only produce information it deems confidential pursuant to a confidentiality agreement or Protective Order that it deems suitably protective. Should a Protective Order become necessary, we would request that you provide a draft for XimpleWare's review and revisions.

- 9. XimpleWare further objects to each and every request to the extent it seeks information protected by any privilege, including, though not limited to, the attorney-client privilege, work product immunity doctrine, joint defense privilege, common interest privilege, or any other applicable privilege, immunity, or restriction on discovery.
- 10. XimpleWare further objects to each and every request to the extent it is overly broad, unduly burdensome, oppressive, to the extent it is seeking information that is neither relevant to the disputed issues in the action nor likely to lead to the discovery of admissible evidence.
- 11. XimpleWare further objects to each and every request to the extent it is vague, ambiguous, unintelligible, not limited in time or scope, fails to identify the information sought with reasonable particularity, or imposes an undue burden on XimpleWare, including seeking electronically stored information that is not reasonably accessible to XimpleWare, or information that is not and has never been in XimpleWare's custody or control.
- 12. XimpleWare further objects to the subpoenaing party's definition of "Ximpleware" as misleading and inaccurate; XimpleWare is a company with a product called "vtd-xml" and the subpoenaing party's definition leads to ambiguity and confusion in the requests and topics for examination that follow.
- 13. Pursuant to Cal. Code. Civ. Proc. § 2031.210, XimpleWare objects to each and every request on the grounds that it includes or relies upon a preface or instruction that has not been approved under Cal. Code. Civ. Proc. §2031.210 *et seq.*
- 14. These General Objections shall be deemed to be incorporated in full into the response to each deposition topic and request set forth below and any responses are subject to the limitation and objections set forth herein, and are without prejudice to XimpleWare's rights with respect thereto.

# **OBJECTIONS AND RESPONSES TO TOPICS FOR EXAMINATION**

### Topic No. 1:

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Any license, agreement, or other permission granted to Versata to use, modify or distribute the Ximpleware XML parser.

#### Response to Topic No. 1:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic as vague and ambiguous regarding its use of the phrase "Ximpleware XML parser."

Subject to and without waiving the foregoing objections, XimpleWare will produce a witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information.

#### Topic No. 2:

The forms of licenses under which You have offered Ximpleware to third parties.

# Response to Topic No. 2:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic to the extent it seeks disclosure of information subject to a Protective Order, privacy interest, contractual obligation, or other confidentiality obligation owed to a third party. XimpleWare further objects to this topic to the extent that it calls for provision of confidential or proprietary information of XimpleWare. XimpleWare will only testify to information it deems confidential pursuant to a Protective Order. XimpleWare further objects to this topic as overly broad and unduly burdensome to the extent it seeks information that is neither relevant to the disputed issues in this action nor likely to lead to the discovery of admissible evidence. XimpleWare further objects to this topic to the extent that it is impermissibly vague, ambiguous or fails to describe the deposition topic with reasonable particularity. XimpleWare further objects to this topic as vague and ambiguous regarding its use

of the phrase "Ximpleware." XimpleWare further objects to this topic as overly broad and unduly burdensome to the extent that it is not limited to a relevant time period.

Subject to and without waiving the foregoing objections, XimpleWare will produce a witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information.

# Topic No. 3:

The means by which Ximpleware has been made available to third parties from January 1, 2006 to the present, including without limitation the identity of any third-party distributor and source and binary distributions of the Java version and .zip and .jar forms.

#### Response to Topic No. 3:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic to the extent it seeks disclosure of information subject to a Protective Order, privacy interest, contractual obligation, or other confidentiality obligation owed to a third party. XimpleWare further objects to this topic to the extent that it calls for provision of confidential or proprietary information of XimpleWare. XimpleWare will only testify to information it deems confidential pursuant to a Protective Order. XimpleWare further objects to this topic to the extent that it is impermissibly vague, ambiguous or fails to describe the deposition topic with reasonable particularity. XimpleWare further objects to this topic as vague and ambiguous regarding its use of the phrases "means," "Ximpleware," and "source and binary distributions of the Java version and .zip and .jar forms."

Subject to and without waiving the foregoing objections, XimpleWare will produce a witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information.

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#### Topic No. 4:

Any basis for concluding that Versata could have obtained Ximpleware pursuant to terms and conditions other than those contained in GNU GPL Version 2, attached as <u>Exhibit C</u> hereto, including but not limited to any commercial license.

#### Response to Topic No. 4:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic to the extent it seeks disclosure of information subject to a Protective Order, privacy interest, contractual obligation, or other confidentiality obligation owed to a third party. XimpleWare further objects to this topic to the extent that it calls for provision of confidential or proprietary information of XimpleWare. XimpleWare will only testify to information it deems confidential pursuant to a Protective Order. XimpleWare further objects to this topic to the extent that it is impermissibly vague, ambiguous or fails to describe the deposition topic with reasonable particularity. XimpleWare further objects to this topic as vague and ambiguous regarding its use of the phrase "Ximpleware." XimpleWare further objects to this topic as overly broad and unduly burdensome to the extent that it is not limited to a relevant time period.

Subject to and without waiving the foregoing objections, XimpleWare will produce a witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information.

#### Topic No. 5:

The benefits vtd-xml is designed to provide to a Java-based program that must have the capability to parse xml files.

#### Response to Topic No. 5:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic to the extent that it calls for provision of confidential or proprietary information of XimpleWare. XimpleWare further objects to this topic as seeking information that is not relevant nor reasonably calculated to lead to the discovery of

Subject to and without waiving the foregoing objections, XimpleWare will produce a

witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to

the terms of a mutually acceptable Protective Order for the protection of XimpleWare's

admissible evidence because it seeks an opinion, legal or otherwise. XimpleWare will only

testify to confidential information pursuant to a Protective Order.

# Topic No. 6:

Your source code distribution expectations for licensees who obtain Ximpleware via the Sourceforge.net

#### Response to Topic No. 6:

confidential information.

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic to the extent it seeks disclosure of information subject to a Protective Order, privacy interest, contractual obligation, or other confidentiality obligation owed to a third party. XimpleWare further objects to this topic to the extent that it calls for provision of confidential or proprietary information of XimpleWare. XimpleWare will only testify to information it deems confidential pursuant to a Protective Order. XimpleWare further objects to this topic to the extent that it is impermissibly vague, ambiguous or fails to describe the deposition topic with reasonable particularity. XimpleWare further objects to this topic as vague and ambiguous regarding its use of the phrases "Ximpleware" and "expectations." XimpleWare further objects to this topic as overly broad and unduly burdensome to the extent that it is not limited to a relevant time period.

Subject to and without waiving the foregoing objections, XimpleWare will produce a witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information.

# Topic No. 7:

The authenticity of and foundation for any documents produced in response to the attached set of document requests.

# Response to Topic No. 7:

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Subject to and without waiving the foregoing objections, and subject to the specific objections to each request for production of documents below, XimpleWare will produce a witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information.

#### **DOCUMENT REQUESTS**

# Request No. 1:

All licenses or contracts between You and Versata.

# Response to Request No. 1:

XimpleWare is unable to comply with this request. XimpleWare has made a diligent search for the documents or things requested and a reasonable inquiry in an effort to comply with this request. XimpleWare is unable to produce the items requested because, to the best of XimpleWare's knowledge and belief, the item or category has never existed.

#### Request No. 2:

Records sufficient to show all contact with the website SourceForge.net (or from any other source by which Ximpleware may be obtained, if any) by Versata relating to Ximpleware, including records sufficient to identify the IP addresses making such contact.

#### Response to Request No. 2:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare further objects to this request as vague and ambiguous in its use of the phrase "XimpleWare." XimpleWare further objects to this request to the extent it purports to require XimpleWare to produce documents containing the trade secret, proprietary, or confidential information of XimpleWare or third parties; XimpleWare may allow for the production of such documents under an appropriate Protective Order, but pending such action, XimpleWare will not produce such documents. XimpleWare further objects to this request to the extent the information requested is publicly available, and therefore as unduly burdensome.

Subject to and without waiving the foregoing objections, and based upon XimpleWare's understanding of a reasonable meaning of the phrase "Ximpleware" XimpleWare will produce any responsive documents that are actually in XimpleWare's possession, custody, or control, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information, except for privileged documents, which XimpleWare will not produce.

# Request No. 3:

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Records sufficient to show all downloads of Ximpleware by Versata, along with any associated license that accompanied such download.

### Response to Request No. 3:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare further objects to this request as vague and ambiguous in its use of the phrases "Ximpleware" and "associated license."

Subject to and without waiving the foregoing objections, and based upon XimpleWare's understanding of a reasonable meaning of the phrases "Ximpleware" and "associated license." XimpleWare will produce any responsive documents that are actually in XimpleWare's possession, custody, or control, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information, except for privileged documents, except for privileged documents, which XimpleWare will not produce.

# Request No. 4:

Records sufficient to demonstrate the forms of licenses under which you have offered Ximpleware to third parties (with redactions of financial terms of the license if desired) and the time periods during which such licenses were offered.

### Response to Request No. 4:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare further objects to this request as vague and ambiguous in its use of the phrase "Ximpleware." XimpleWare further objects to this request as overly broad and unduly burdensome to the extent that it is not limited to a relevant time period. XimpleWare

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1 further objects to this request to the extent it purports to require XimpleWare to produce 2 documents containing the trade secret, proprietary, or confidential information of XimpleWare or 3 third parties; XimpleWare may allow for the production of such documents under an appropriate Protective Order, but pending such action, XimpleWare will not produce such documents. 5 Request No. 5: 6 Records sufficient to demonstrate all forms in which Ximpleware was distributed from January 1, 2006 to the present, including but not limited to source and binary distributions of the Java version and .zip and .jar forms, along with exemplars of all such distributions. Response to Request No. 5: 10 XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare further objects to this request as vague and ambiguous in its use of the phrases "Ximpleware" and "source and binary distributions of the Java version and .zip and .jar forms." XimpleWare further objects to this request to the extent it purports to require XimpleWare to produce documents containing the trade secret, proprietary, or confidential information of XimpleWare or third parties; XimpleWare may allow for the production of such documents under an appropriate Protective Order, but pending such action, XimpleWare will not produce such documents. COMPUTERLAW GROUP LLP By: Dated: October 23, 2013 ack Russo Christopher Sargent Ansel Halliburton Attorneys for Plaintiff XIMPLE WARE CORP.

# EXHIBIT 7

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Pursuant to California Code of Civil Procedure Section 2025,010, et seq., XimpleWare Corp. ("XimpleWare") hereby responds to Plaintiff Versata Software, Inc.'s ("Versata" or "Plaintiff") Cross-Notice of Intention to Take Oral and Videotaped Deposition of Ximpleware Corp. ("Subpoena") as follows:

#### **GENERAL OBJECTIONS**

- 1. Ximpleware objects to the noticed date of the deposition as "November 5, 2013" as it was set without consulting with counsel regarding availability of witnesses and counsel. Ximpleware is prepared to make a witness or witnesses available to testify on Ximpleware's behalf concerning the deposition topics for which Ximpleware has no objections, as indicated below.
- 2. XimpleWare has made a reasonable inquiry concerning the matter in each particular deposition topic and document request. The following responses and objections are based on XimpleWare's present state of recollection, knowledge, and belief. XimpleWare reserves the right to supplement the responses set forth below at XimpleWare's option, or to introduce at trial, or other proceedings related to this action, information not set forth herein if such materials become known or available to XimpleWare subsequent to the date of this response. Consequently, these responses are at all times subject to additional or different information that discovery may disclose, and, while based on the present state of recollection, are subject to such refreshing of recollection, and such knowledge or facts may result from further investigation by XimpleWare and its attorneys.
- 3. XimpleWare's responses and objections are made without in any way waiving or intending to waive, but on the contrary intending to preserve:
- a. All questions as to competency, relevancy, materiality, privilege, and admissibility as evidence for any purpose of the responses, documents, or subject matter thereof, in any subsequent proceeding or the trial of this or any other action;
- b. The right to object on any ground to the use of any of said responses or documents, or their subject matter, in all subsequent proceedings, including the trial of this or any other action;

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- c. The right to object on any ground to any request for further responses to these or any other discovery requests involving or relating to the subject matter of the document requests and topics for examination;
  - d. The right to supplement, modify, or amend the responses; and
- e. Except for explicit facts admitted or denied herein, no incidental or prior admissions or denials are intended.
- 4. XimpleWare objects to each definition and deposition topic to the extent it purports to impose a greater burden on XimpleWare than the California Code of Civil Procedure, the California Rules of Court, Local Rules, or any other applicable rules or statutes would require.
- 5. XimpleWare objects to each definition to the extent that it seeks to broaden the scope of allowable discovery and compel XimpleWare to produce information or documentation not in the possession, custody, or control of XimpleWare.
- 6. XimpleWare will respond to the subpoena to the extent it, and its individual document requests and topics for testimony, are not objectionable for the reasons below. XimpleWare reserves the right to further object to the subpoena in any response.
- 7. Ximpleware objects to each and every request to the extent it seeks information already in a party's possession or available to a party from some other source (including public sources) that is more convenient, less burdensome, or less expensive. This means that if you war seeking information from XimpleWare that is equally available from a party in the abovereferenced litigation, XimpleWare objects to that request on that basis.
- 8. XimpleWare further objects to each and every request to the extent it seeks information containing confidential, financial, proprietary, or trade secret information, or any information subject to a confidentiality agreement or Protective Order. While XimpleWare does not require a Protective Order for production of its non-confidential information, XimpleWare will only produce information it deems confidential pursuant to a confidentiality agreement or Protective Order that it deems suitably protective. Should a Protective Order become necessary, we would request that you provide a draft for our review and revisions.

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- 9. XimpleWare further objects to each and every request to the extent it seeks information protected by any privilege, including, though not limited to, the attorney-client privilege, work product immunity doctrine, joint defense privilege, common interest privilege, or any other applicable privilege, immunity, or restriction on discovery.
- XimpleWare further objects to each and every request to the extent it is overly 10. broad, unduly burdensome, oppressive, or seeking information that is neither relevant to the disputed issues in the action nor likely to lead to the discovery of admissible evidence.
- 11. XimpleWare further objects to each and every request to the extent it is vague, ambiguous, unintelligible, not limited in time or scope, fail to identify the information sought with reasonable particularity, or impose an undue burden on XimpleWare, including seeking electronically stored information that is not reasonably accessible to XimpleWare, or information that is not and has never been in XimpleWare's custody or control.
- 12. Pursuant to Cal. Code. Civ. Proc. § 2031.210, XimpleWare objects to each and every request on the grounds that it includes or relies upon a preface or instruction that has not been approved under Cal. Code. Civ. Proc. §2031.210 et seq.
- 13. These General Objections shall be deemed to be incorporated in full into the response to each deposition topic and request set forth below and any responses are subject to the limitation and objections set forth herein, and are without prejudice to XimpleWare's rights with respect thereto.

#### OBJECTIONS AND RESPONSES TO TOPICS FOR EXAMINATION

#### Topic No. 1:

The authors of Ximpleware's XML parser.

#### Response to Topic No. 1:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic as vague and ambiguous regarding its use of the phrase "Ximpleware XML parser."

Subject to and without waiving the foregoing objections, XimpleWare will produce a witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information.

# Topic No. 2:

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The content of the copyright application for Ximpleware's XML parser.

# Response to Topic No. 2:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic as vague and ambiguous regarding its use of the phrase "Ximpleware XML parser,"

Subject to and without waiving the foregoing objections, XimpleWare will produce a witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information.

#### Topic No. 3:

The forms of licenses under which you have offered Ximpleware to third parties.

#### Response to Topic No. 3:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic to the extent it seeks disclosure of information subject to a Protective Order, privacy interest, contractual obligation, or other confidentiality obligation owed to a third party. XimpleWare further objects to this topic to the extent that it calls for provision of confidential or proprietary information of XimpleWare. XimpleWare will only testify to confidential information pursuant to a Protective Order. XimpleWare further objects to this topic as vague and ambiguous regarding its use of the phrase "forms of licenses." XimpleWare further objects to this topic as overly broad and unduly burdensome to the extent that it is not limited to a relevant time period.

Subject to and without waiving the foregoing objections, XimpleWare will produce a witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information.

# Topic No. 4:

Communications between Ameriprise or Infosys and Ximpleware.

# Response to Topic No. 4:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic to the extent it seeks disclosure of information subject to a Protective Order, privacy interest, contractual obligation, or other confidentiality obligation owed to a third party. XimpleWare further objects to this topic to the extent that it calls for provision of confidential or proprietary information of XimpleWare. XimpleWare will only testify to confidential information pursuant to a Protective Order. XimpleWare further objects to this topic as overly broad and unduly burdensome to the extent that it is not limited to a relevant time period.

# Topic No. 5:

Deals or understandings between Ximpleware and Ameriprise or Infosys.

# Response to Topic No. 5:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic to the extent it seeks disclosure of information subject to a Protective Order, privacy interest, contractual obligation, or other confidentiality obligation owed to a third party. XimpleWare further objects to this topic to the extent that it calls for provision of confidential or proprietary information of XimpleWare. XimpleWare will only testify to confidential information pursuant to a Protective Order. XimpleWare further objects to this topic as overly broad and unduly burdensome to the extent it seeks information that is neither relevant to the disputed issues in this action nor likely to lead to the discovery of admissible evidence. XimpleWare further objects to this topic as vague and ambiguous regarding its use of the phrase "deals or understandings." XimpleWare further objects to this topic as overly broad and unduly burdensome to the extent that it is not limited to a relevant time period.

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#### Topic No. 6:

The use of Ximpleware within a java application, including how reference is made to Ximpleware by third party software.

#### Response to Topic No. 6:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic to the extent it seeks disclosure of information subject to a Protective Order, privacy interest, contractual obligation, or other confidentiality obligation owed to a third party. XimpleWare further objects to this topic to the extent that it calls for provision of confidential or proprietary information of XimpleWare. XimpleWare will only testify to confidential information pursuant to a Protective Order. XimpleWare further objects to this topic as vague and ambiguous regarding its use of the phrases "how reference is made" and "java application." XimpleWare further objects to this topic as overly broad and unduly burdensome to the extent that it is not limited to a relevant time period.

Subject to and without waiving the foregoing objections, XimpleWare will produce a witness or witnesses at a mutually convenient date and time to testify to this topic, pursuant to the terms of a mutually acceptable Protective Order for the protection of XimpleWare's confidential information.

#### Topic No. 7:

The extent to which Ximpleware is integrated or embedded into third party applications.

# Response to Topic No. 7:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this topic to the extent it seeks disclosure of information subject to a Protective Order, privacy interest, contractual obligation, or other confidentiality obligation owed to a third party. XimpleWare further objects to this topic to the extent that it calls for provision of confidential or proprietary information of XimpleWare. XimpleWare will only testify to confidential information pursuant to a Protective Order. XimpleWare further objects to this topic as overly broad and unduly burdensome to the extent that it is not limited to a relevant time period.

### **DOCUMENT REQUESTS**

### Request No. 1:

All communications with Ameriprise or Infosys including all communications with anyone acting on behalf of Ameriprise or Infosys that: relates to DCM; to any potential causes of action against Versata by Ameriprise or Ximpleware; or any alleged breaches of any license agreement by Versata.

### Response to Request No. 1:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare objects to this request to the extent it purports to require the production of documents protected by the attorney-client privilege or the work product doctrine, and XimpleWare shall not produce such privileged documents. XimpleWare further objects to this request to the extent it purports to require XimpleWare to produce documents containing the trade secret, proprietary, or confidential information of XimpleWare or third parties; XimpleWare may allow for the production of such documents under an appropriate Protective Order, but pending such action, XimpleWare will not produce such documents. XimpleWare further objects to this request as seeking documents that, to the extent they exist, can be more easily obtained from a party in the above-captioned action, and, because such documents may be obtained more readily and less expensively from a party in the action, as being unwarranted, oppressive, and unduly burdensome. XimpleWare further objects to this request as overly broad, unduly burdensome, and oppressive to the extent that it is not limited to a relevant time period.

#### Request No. 2:

All Communications with Ameriprise or Infosys which relate to Ximpleware's licensing practices.

#### Response to Request No. 2:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare further objects to this request to the extent it purports to require the production of documents protected by the attorney-client privilege or the work product doctrine, and XimpleWare shall not produce such privileged documents. XimpleWare

1	further objects to this request to the extent it purports to require XimpleWare to produce
2	documents containing the trade secret, proprietary, or confidential information of XimpleWare o
3	third parties; XimpleWare may allow for the production of such documents under an appropriate
4	Protective Order, but pending such action, XimpleWare will not produce such documents.
5	XimpleWare further objects to this request as vague and ambiguous in its use of the phrase
6	"licensing practices." XimpleWare further objects to this request as seeking documents that, to
7	the extent they exist, can be more easily obtained from a party in the above-captioned action,
8	and, because such documents may be obtained more readily and less expensively from a party in
9	the action, as being unwarranted, oppressive, and unduly burdensome. XimpleWare further
10	objects to this request as overly broad, unduly burdensome, and oppressive to the extent that it is
11	not limited to a relevant time period.

# Request No. 3:

All agreements, proposals, or other documents received from Ameriprise which relate to DCM; to any potential or current causes of action against Versata by Ameriprise or Ximpleware; or any alleged breaches of any license agreement by Versata.

# Response to Request No. 3:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare further objects to this request to the extent it purports to require the production of documents protected by the attorney-client privilege or the work product doctrine, and XimpleWare shall not produce such privileged documents. XimpleWare further objects to this request to the extent it purports to require XimpleWare to produce documents containing the trade secret, proprietary, or confidential information of XimpleWare or third parties; XimpleWare may allow for the production of such documents under an appropriate Protective Order, but pending such action, XimpleWare will not produce such documents.

XimpleWare further objects to this request as seeking documents that, to the extent they exist, can be more easily obtained from a party in the above-captioned action, and, because such documents may be obtained more readily and less expensively from a party in the action, as being unwarranted, oppressive, and unduly burdensome. XimpleWare further objects to this request as overly broad, unduly burdensome, and oppressive to the extent that it is not limited to a relevant time period.

# Request No. 4:

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Any records of any payments made to Ximpleware by Ameriprise or Infosys, or any promises to pay Ximpleware, any amount of money by Ameriprise or Infosys.

#### Response to Request No. 4:

XimpleWare incorporates by reference each and every one of the General Objections as if set forth here in full. XimpleWare further objects to this request to the extent it purports to require the production of documents protected by the attorney-client privilege or the work product doctrine, and XimpleWare shall not produce such privileged documents. XimpleWare further objects to this request to the extent it purports to require XimpleWare to produce documents containing the trade secret, proprietary, or confidential information of XimpleWare or third parties; XimpleWare may allow for the production of such documents under an appropriate Protective Order, but pending such action, XimpleWare will not produce such documents. Ximple Ware further objects to this request as seeking documents that, to the extent they exist, can be more easily obtained from a party in the above-captioned action, and, because such documents may be obtained more readily and less expensively from a party in the action, as being unwarranted, oppressive, and unduly burdensome. // // // // //

	1	Request No. 5:				
	2	A copy of Ximpleware's copyright registration.				
	3	Response to Request No. 5:				
	4	Subject to and without waiving the foregoing objections, XimpleWare will produce a				
	5	copy of XimpleWare's copyright registration, pursuant to the terms of a mutually acceptable				
	6	Protective Order for the protection of XimpleWare's confidential information.				
	7	COMPUTED LAW CROUD LLD				
	8	Computerlaw Group LLP  Detail: October 22, 2012				
	9	Jack Russo				
	10	Christopher Sargent Ansel Halliburton				
	11	Attorneys for Plaintiff XIMPLEWARE CORP.				
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# EXHIBIT 8

#### Case3:13-cv-05160-SI Document39-3 Filed12/03/13 Page75 of 138

From: Collard, Case
To: "Jack Russo"

Cc: <u>Chris Sargent</u>; <u>Ansel Halliburton</u>; <u>Eric Young</u>

Subject: RE: Ximpleware Depo Dates

Date: Wednesday, November 06, 2013 9:50:21 AM

#### Hi Jack -

Just following up on my calls of Friday and yesterday to get your proposed dates for the Ximpleware deposition. In light of the filing yesterday, we'd really like to get this firmed up on the schedule.

Best, Case

Case Collard

Dorsey & Whitney LLP Office: 303 352 1116 Mobile: 720 839 4353

From: Jack Russo [mailto:jrusso@computerlaw.com]

Sent: Friday, November 01, 2013 2:47 PM

To: Collard, Case

Cc: Chris Sargent; Ansel Halliburton; Eric Young

Subject:

As promised, here is my contact information.

Regards,
Jack Russo
Managing Partner
COMPUTERLAW GROUP LLP
401 Florence Street
Palo Alto, CA 94301 USA
www.computerlaw.com

Sent from Windows Mail

# EXHIBIT 9

1	Jack Russo (Cal. Bar No. 96068) Christopher Sargent (Cal. Bar No. 246285)					
2	Ansel Halliburton (Cal. Bar No. 282906) COMPUTERLAW GROUP LLP					
3	401 Florence Street Palo Alto, CA 94301					
4	(650) 327-9800 (650) 618-1863 fax					
5	jrusso@computerlaw.com csargent@computerlaw.com					
6	ahalliburton@computerlaw.com					
7	Attorneys for Plaintiff XIMPLEWARE CORP.					
8	Tamil 22 Wild Cold.					
9	United States					
10	NORTHERN DISTRICT OF CALIFORNIA					
11						
12	XimpleWare Corp., a California Corporation,	Case No. 13-5160				
13	Plaintiff;	COMPLAINT FOR:				
14	V.	(1) DIRECT COPYRIGHT INFRINGEMENT				
15	Versata Software, Inc., f/k/a Trilogy	(2) CONTRIBUTORY COPYRIGHT INFRINGEMENT				
16	Software, Inc., a Delaware corporation; Trilogy Development Group, Inc., a	(3) VIOLATION OF LANHAM ACT § 43(A) (4) BREACH OF CONTRACT				
17	California corporation; Ameriprise Financial, Inc., a Delaware corporation;	(5) Breach of the Implied Covenant of Good Faith and Fair Dealing				
18	Ameriprise Financial Services, Inc., a Delaware corporation, and Aurea Software,	(6) Unjust Enrichment (7) Intentional Interference with				
19	Inc. a/k/a Aurea, Inc., a Delaware corporation,	PROSPECTIVE ECONOMIC ADVANTAGE (8) UNFAIR COMPETITION				
20	Defendants.	(9) DECLARATORY RELIEF				
21		Jury Trial Demanded				
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Plaintiff XimpleWare Corp. alleges the following against Defendants Versata Software, Inc., f/k/a Trilogy Software, Inc., Trilogy Development Group, Inc., and Aurea Software, Inc. a/k/a Aurea, Inc. (collectively "Versata" or the "Versata Defendants"); and against Ameriprise Financial, Inc., and Ameriprise Financial Services, Inc., ((collectively "Ameriprise" or the "Ameriprise Defendants") and Versata and Ameriprise are collectively the "Defendants"):

#### NATURE OF ACTION

1. This action involves claims of copyright infringement under 17 U.S.C. § 501 et seq., breach of contract, violation of Lanham Act Section 43(a), breach of the implied covenant of good faith and fair dealing, unjust enrichment, intentional interference with prospective economic advantage, unfair competition under California Business and Professions Code § 17200 et seq., alter ego liability, and declaratory relief.

#### **PARTIES**

- 2. Plaintiff XimpleWare Corp. ("XimpleWare") is a corporation organized under the laws of, and registered to do business in, California, with its principal place of business in Milpitas, California.
- 3. Plaintiff XimpleWare is the designer, developer, and distributor of advanced computer software and, as an enterprise that practices its own patents, it has delivered to the marketplace advanced computer software that provides enterprises, Fortune 5000 corporations, firms, and other businesses with an advanced data processing solution for challenging data processing problems. Plaintiff XimpleWare has a number of licensed customers including Matrikon, Inc., Smith & Tinker, Inc., United Stationers Technology Services LLC, and Zoosk, Inc.
- 4. Defendant Versata Software, Inc., f/k/a Trilogy Software, Inc. ("Versata") is a private corporation registered to do business in California, organized under the laws of Delaware, with its principal place of business in Austin, Texas.
- 5. Defendant Trilogy Development Group, Inc. ("Trilogy") is a corporation organized under the laws of California, with its principal place of business in Austin, Texas. On

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information and belief, Trilogy acquired Defendant Versata in or about February 2006, and Trilogy is now the parent company of Versata and its subsidiaries.

- 6. Defendant Aurea Software, Inc., a/k/a Aurea, Inc. ("<u>Aurea</u>") is a corporation registered to do business in California, organized under the laws of Delaware with its principal place of business in Austin, Texas. On information and belief, Aurea merged with Trilogy and Versata in October, 2013.<sup>1</sup>
- 7. Defendant Ameriprise Financial, Inc. is a corporation registered to do business in California, organized under the laws of Delaware, with its principal place of business located in Minneapolis, Minnesota. On information and belief, Ameriprise is a leading diversified financial services provider, providing a range of financial planning products and is a customer of Versata and Trilogy.
- 8. Defendant Ameriprise Financial Services, Inc. is a corporation registered to do business in California, organized under the laws of Delaware, with its principal place of business located in Minneapolis, Minnesota. On information and belief, Defendant Ameriprise Financial Services, Inc. is a subsidiary of Defendant Ameriprise Financial, Inc. (together, Ameriprise Financial, Inc. and Ameriprise Financial Services Inc. shall be referred to as "Ameriprise").
- 9. Plaintiff is informed and believes and on that basis alleges (collectively hereinafter "on information and belief"), that at all relevant times Trilogy was and is the operating entity of, and has effective, if not actual, control over the business decisions made by its subsidiaries, Versata and Aurea.
- 10. On information and belief, at all relevant times, Versata and Aurea were the mere solely controlled instrumentalities of Trilogy and functioned as Trilogy's *alter egos*, and all undertakings by Versata and Aurea were known by, sanctioned, or done at the direction and sole control of Trilogy, or by others serving under Trilogy's direction and/or sole control.
- 11. On information and belief, at all relevant times, Trilogy, Versata, Aurea, and a number of other entities have acted and continue to act in conspiracy to obscure Versata's liability for copyright infringement, Lanham Act violations, breaches of contract, and wrongful

<sup>&</sup>lt;sup>1</sup> http://www.aurea.com/pressrelease/20131013

conduct. On information and belief, those acts consist of, but are not limited to, the comingling of corporate funds and assets; failure to segregate funds and assets of the separate entities; concealment and misrepresentation of the identity and ownership of the corporations; disregard for formalities and failure to maintain arms' length relationships among the various entities; the use of the corporate entity to procure labor, services, or merchandise for another entity; the manipulation of assets and liabilities between entities so as to concentrate the assets in one and the liabilities in another; contracting with one another with intent to avoid performance by use of a corporate entity as a shield against liability of another entity; and the use of a corporation to transfer to it the existing liability of another entity.

12. By reason of the foregoing, this Court should pierce the corporate veils of Versata and Aurea and hold Trilogy or any other parent company or controlling persons or entities liable for Versata's monetary and other obligations as determined at trial.

#### JURISDICTION AND VENUE

- 13. This Court has exclusive subject matter jurisdiction under 28 U.S.C. §§ 1331 and 1338(a) because Federal courts have exclusive jurisdiction in copyright cases, and because those claims are Federal questions.
- 14. This Court has personal jurisdiction over all defendants because all Defendants do substantial business in this District.
- 15. Venue is proper, under 28 U.S.C. §§ 1331, 1391(c), 1391(d), and 1400(b). This action raises federal questions (copyright infringement); substantial part of the events giving rise to this action occurred in this District; the creation, infringement, and sale of software at issue involved corporations registered to do business in California with California subsidiaries, branches, and partners found in and doing business in this district; and at least one act of infringement took place in this District.

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#### BACKGROUND FACTS

#### XML Parsing

- 16. A parser is a piece of software that reads certain electronic files and makes the information from those files available to applications and programming languages, acting as a go-between as underlying code which can be written in any number of programming languages and what a user sees when the program runs.
- 17. Extensible Markup Language (known as XML) is a set of rules for encoding documents electronically. Known as a metalanguage, XML allows one to design a markup language which is in turn used for the easy interchange of documents on the World Wide Web. XML is itself a subset of a standard called SGML, and can be used to design a tagging scheme that allows elements of a document to be marked according to their content rather than their format.
- 18. Information stored in XML documents can be used more effectively when parsed—read line by line or node by node to fetch pieces of information for the program to read and translate. In essence, parsing is the act of analyzing a set of characters or data and then determining, recognizing, deciphering, or acquiring the significant data and commands from a sequence of programming code, and translating the code which allows the program to do the job for which it was designed.

#### Formation of XimpleWare

- 19. In October 2002, Zhengyu "Jimmy" Zhang founded XimpleWare (the "Company") with a since-departed co-founder Hui Tian. Mr. Ying Shum (who has since passed away) was an advisor to the company during its early stages. Using experience gained from fifteen years in the software engineering field, Mr. Zhang started XimpleWare with the goal of achieving maximum efficiency for XML processing by using dedicated integrated circuits as a system on a chip (SOC). Mr. Tian left the venture in 2003, and since then Mr. Zhang has handled all creative and managerial responsibilities at XimpleWare.
- 20. Mr. Zhang chose the name "XimpleWare" for his new venture to evoke the efficiency, speed, and simplicity with which his innovative source code parses XML. The name

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also included the letters X-M-L, further identifying XimpleWare's goal and product in the marketplace.

- 21. Mr. Zhang began writing the XimpleWare Source code (the "Source Code") in 2004, and has since put in over 10,000 work hours of computer programming into developing and improving the XimpleWare product.
- 22. In its nascent stages, XimpleWare was funded entirely by seed money from friends and family of the original founders, mostly from Mr. Zhang and his parents. Mr. Tian still holds a minority stake in the company, but apart from Mr. Zhang, Mr. Tian, and Ying Shum, there are no other owners, venture capital groups, angel investors, or parties with an interest in XimpleWare.

#### **Open Source Software**

- 23. Open source software is computer software whose source code is available free of charge for the public to use, copy, modify, sublicense, or distribute. While some developers choose to provide their product entirely free of charge, many developers and companies—including large public companies like Oracle and IBM—make use of open source licensing and its collaborative nature to create or incorporate code into products that can be licensed for profit outside the open source community.
- 24. By licensing one's source code as part of the open source community, or making modifications to someone else's source code under an open source license, the creator is granted certain protections, depending on the permissiveness of the particular license, from improper use of his or her intellectual property. To that end, most, if not all, open source licenses apply certain requirements and restrictions for the method and manner in which code extracted from an open source repository can be used, and attaches conditions any such use.
- 25. There are many commonly used open source licenses, including the GNU General Public License, the BSD License, and the Apache License.
- 26. XimpleWare made the business decision to license its Source Code under the GNU General Public License version 2 ("GPL"). A copy of the GPL is attached to this Complaint as **Exhibit 1**. Due to the fundamental properties of XML technology, XML parsing

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innovations are very hard to sell. A parser is not an end-user product, *i.e.*, it must be integrated into another existing product.

- 27. The GPL requires, among other things, (1) that any changes made to the code carry notices stating that the files were changed, and the date of all changes; (2) any code created or derived from GPL-protected code must also be licensed under the GPL; (3) copyright notices must print or display when the code is run; and (4) that when distributed, the program must be accompanied by the complete machine-readable source code.
- 28. XimpleWare chose the GPL approach because it is one of the most restrictive open source licenses available, requiring that any derivative code incorporating GPL-protected code must be returned to the open source community in its entirety. This concept is often referred to as "copyleft."

#### **The XimpleWare Product**

- 29. The complete XimpleWare software product, known as "VTD-XML" or "VTD-XML Extended" (collectively, the "Product"), is made up of a number constituent parts, each with individual functions, and is written in several different programming languages. Most of the code, however, is written in Java, which is one of the most popular programming languages in use today.
- 30. XML is ubiquitous in today's business world. For example, since 2007, the file formats for Microsoft Office are based on XML,<sup>2</sup> and many modern web pages are coded in XML.<sup>3</sup>
- 31. The XimpleWare Source Code and Product reads and parses XML at a rate estimated to be five to ten times faster than other current XML parsing programs, effecting greater efficiency and speed. It also provides indexing and incremental capabilities that are

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<sup>&</sup>lt;sup>2</sup> Tom Ngo, "Office Open XML Overview", Ecma International, <a href="http://www.ecma-international.org/news/TC45\_current\_work/OpenXML%20White%20Paper.pdf">http://www.ecma-international.org/news/TC45\_current\_work/OpenXML%20White%20Paper.pdf</a> (last accessed Sep. 10, 2013) (archived at <a href="http://perma.cc/0fyzpuJ6Vzg">http://perma.cc/0fyzpuJ6Vzg</a>).

Murray Altheim and Shane McCarron, eds., XHTML™ 1.1 - Module-based XHTML - Second Edition, W3C Recommendation, World Wide Web Consortium, Nov. 23, 2010,

http://www.w3.org/TR/xhtml11/ (last accessed Sep. 10, 2013) (archived at http://perma.cc/05zB2mzwJW8).

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- crucial to many high performance XML applications and are not available in any other XML parsing libraries. Efficiency and speed are critical in many applications of XML, especially in large scale enterprise data interchange applications where entire server computers are dedicated to handling streams of XML data. If XML data can be processed faster, then fewer servers are needed, less leased space in data centers is needed for those servers, and less energy is required to power those servers—altogether greatly reducing computing needs and costs.
- 32. The Product is an enabler for any program that uses XML in its applications, but to see the upside in the parsing speed, customers have to try it.
- 33. XimpleWare has had interest and licensing discussions with several industry leaders, and has established its vtd-xml software as a leading technology in XML parsing.
- 34. XimpleWare has always incorporated all copyright and other notices required by the GPL into every iteration of its Source Code.

#### The XimpleWare Source Code

- 35. Over the course of over ten years, Mr. Zhang updated and improved the Source Code and Product (and still does), checking out sections of code to work on and then checking it back in to an open source database called SourceForge. SourceForge is a community-based website where software developers can publish source code to a global audience, and can join and collaborate on open source projects.4
- 36. One of the principal tools SourceForge provides is version control systems. A version control system is a computer program that manages a set of source code. Programmers use version control systems by "checking out" a copy of the source code to their own computer, making changes, and then submitting those changes back into the version control system in a process called "checking in." Each check-in is documented in the version control system with time, date, and contributor information, as well as comments from the programmer describing his or her changes. With a version control system, it is possible to review all changes to a set of source code and to know who made those changes.

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<sup>&</sup>lt;sup>4</sup> SourceForge "About" page, http://sourceforge.net/about (last accessed Sep. 10, 2013) (noting SourceForge has "3.4 million developers [who] create powerful software in over 324,000 projects") (archived at http://perma.cc/0fwQ1xw51i1).

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- 37. SourceForge also provides a system where programmers not affiliated with a project may submit suggested changes to members of the project. The members may then choose to check those changes in to the version control system, or to reject them. As with any other check-in, time, date, contributor, and other information are logged in the version control system.
- 38. One version control system offered by SourceForge is the Concurrent Versions System, commonly known as "CVS". Like other version control systems, CVS tracks who made which changes to the managed source code, and CVS keeps a log of those revisions.
- 39. XimpleWare placed its Source Code on SourceForge, and managed that Source Code in SourceForge's CVS system.

#### The XimpleWare Registered Copyrights

- 40. XimpleWare is the owner of all right, title, and interest in all copyrights, including but not limited to all U.S. Copyrights on the Source Code. All versions of the Source Code have appropriate copyright notices printed or affixed conspicuously on the first page of each work, as required by the GPL.
- 41. XimpleWare also registered its copyright in the Source Code with the U.S. Copyright Office. Attached as Exhibit 2 is a true and correct copy of the copyright registration certificate for Registration No. TX 7-727-556, dated September 4, 2013.
- 42. There has been no challenge to any of the XimpleWare copyrights, or any other XimpleWare intellectual property rights.
- 43. XimpleWare uses the GPL-required copyright notices on its Product and its documentation to give actual and constructive notice of the existence of the XimpleWare copyrights.

## **Defendants Misappropriate XimpleWare's Source Code**

- 44. In the summer of 2013, XimpleWare learned of a Texas lawsuit between Defendants Versata and Ameriprise over a contract dispute.
- 45. According to documents filed in that case, Versata licensed its DCM software to Ameriprise until Ameriprise attempted to write its own software using programmers in India to replace the Versata product. Versata then sued for breach of contract, among other claims.

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- 47. On information and belief, the DCM product contains none of the copyright and use notices required by the GPL, which Versata apparently removed in violation of 17 U.S.C. § 506(d), which is a criminal statute.
- 48. On information and belief, Versata then either replaced the copyright notices with false, altered notices, or removed the notices entirely to aid its improper use of the Source Code.
- 49. XimpleWare has never granted any of the Versata Defendants any commercial license, permission, or authorization to use and redistribute any XimpleWare Product or Source Code.
- 50. XimpleWare has never granted Ameriprise or any other defendant in this case any commercial license, permission, or authorization to use and redistribute any XimpleWare Product or Source Code.
- 51. On information and belief, Versata has distributed thousands of unauthorized copies of the Product or the Source Code to a number of customers, and Versata has illegally collected revenues on the sale and distribution of the derivative DCM product incorporating XimpleWare's Source Code, in violation of XimpleWare's copyrights. XimpleWare estimates Versata's total sales of the infringing DCM product to exceed \$300,000,000.
- 52. Defendants have infringed, and are still infringing on the XimpleWare's intellectual property rights by making, selling, and using the DCM product incorporates XimpleWare's copyrighted Source Code, and the Defendants will continue to do so unless this Court enjoins them.
- 53. XimpleWare has complied with the statutory requirement of placing a notice of the copyrights on all the software it makes and sells or otherwise publishes.

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#### **DIRECT COPYRIGHT INFRINGEMENT**

#### (AGAINST ALL DEFENDANTS)

- 54. XimpleWare incorporates the allegations in paragraphs 1–53 as if set forth here in full.
- 55. XimpleWare is the owner of the XimpleWare Source Code, Product, and related documentation.
- 56. The XimpleWare Source Code is an original work of authorship, and constitutes copyrightable expression and subject matter under the Copyright Act of 1976, 17 U.S.C. § 101, as amended. XimpleWare has complied in all respects with the Copyright Act in securing for itself the exclusive rights in its copyrights to the XimpleWare Source Code. XimpleWare has applied for, and obtained, a certificate of copyright registration from the Register of Copyrights. See Exhibit 2.
- 57. XimpleWare's copyright in the Source Code is valid and fully enforceable in accordance with the United States Copyright Act (17 U.S.C. § 101 et seq.).
- 58. The Versata Defendants, and each of them, accessed the Source Code which XimpleWare had licensed under the GPL and via SourceForge, and have copied, distributed, and prepared copies and/or derivative works in violation of XimpleWare's rights under 17 U.S.C. § 106.
- 59. The Versata Defendants incorporated the Source Code into their own DCM product and, on information and belief, sold that and other Versata Products to Ameriprise as well as a number of other customers.
- 60. On information and belief, without any license or other authorization of Plaintiff, Ameriprise purchased the Versata Products containing XimpleWare's copyrighted Source Code and Product and reproduced and distributed that material internally in violation of XimpleWare's copyrights. The Versata Defendants incorporated XimpleWare's Source Code and Product into various products for Ameriprise and other customers, based on individual customers' project

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parameters and needs. On information and belief, Ameriprise then copied, reproduced, distributed, and re-implemented the Versata Products in their own systems as they saw fit.

- damaged XimpleWare, and continue to damage XimpleWare. Defendants' ongoing infringement will continue to damage XimpleWare and cause irreparable harm for which there is no adequate remedy at law. Without preliminary and permanent injunctive relief, XimpleWare has no means by which to control Defendants' continued unauthorized distribution and sale of infringing derivatives of XimpleWare's original and copyrighted work, and XimpleWare will continue to be irreparably harmed. XimpleWare is therefore entitled to preliminary and permanent injunctive relief prohibiting Defendants from distributing, displaying, selling, or otherwise requiring the impoundment and/or destruction of all copies of the XimpleWare Source Code—or any derivative works—in Defendants' possession, custody, or control.
- 62. XimpleWare is further entitled to recover from Defendants the actual damages it has sustained, and will sustain, as a result of Defendants' infringement, or, alternatively and at its election, statutory damages under the Copyright Act.
- 63. At all times, Defendants' copyright infringement was and is knowing and willful. The GPL, a copy of which must be included with to all GPL-licensed source code, was always included with every version of the XimpleWare Source Code available on SourceForge. Further, as required by the GPL, notices of copyright were printed or otherwise affixed to all versions of the Source Code. Therefore, Defendants knew or reasonably should have known that the Source Code was the copyrighted work of XimpleWare, for which Defendants did not have a commercial license, and Defendants did in fact copy, adapt, and distribute works derived from the Source Code in either source or compiled form. There is no basis on which Defendants could believe that their commercial use of the XimpleWare Source Code was a fair use. No Defendants have ever obtained a commercial license from XimpleWare.
- 64. Defendants' infringements of XimpleWare's copyrights are the direct and proximate cause of damages to XimpleWare, and XimpleWare is entitled to compensatory damages in an amount to be determined at trial.

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65. XimpleWare is further entitled to recover from Defendants all of the gains, profits, and advantages they have obtained as a result of the infringement, and for disgorgement of any additional gains, profits, and advantages Defendants obtained that are attributable to their infringements of the Source Code, in an amount to be proven at trial, together with attorneys' fees and costs pursuant to 17 U.S.C §§ 504 and 505.

#### SECOND CLAIM FOR RELIEF

## CONTRIBUTORY COPYRIGHT INFRINGEMENT

### (AGAINST VERSATA DEFENDANTS)

- 66. XimpleWare incorporates the allegations in paragraphs 1–53 as if set forth here in full.
- 67. XimpleWare is the owner of the XimpleWare Source Code Product and related documentation.
- 68. The XimpleWare Source Code is an original work of authorship, and constitutes copyrightable expression and subject matter under the Copyright Act of 1976, 17 U.S.C. § 101, as amended. XimpleWare has complied in all respects with the Copyright Act in securing for itself the exclusive rights in his copyrights to the XimpleWare Source Code. XimpleWare has applied for, and obtained, a certificate of copyright registration from the Register of Copyrights. See Exhibit 2.
- 69. XimpleWare's copyright in the Source Code is valid and fully enforceable in accordance with the United States Copyright Act (17 U.S.C. § 101 et seq.).
- 70. The Versata Defendants accessed and downloaded the XimpleWare Source Code via SourceForge, incorporated the Source Code into their own DCM product and, on information and belief, sold that and other Versata Products to Ameriprise and a number of other customers, knowing they would make further unauthorized copies. The Versata Defendants induced and contributed to the infringement of XimpleWare's copyrights by others—namely, their customers—by marketing and selling software derived from the XimpleWare Source Code.

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- 71. At all relevant times, the Versata Defendants had the right and ability to control to conduct of infringer Customer Defendants and others; Versata owned contracts with its customers and was in control of the products it sold and otherwise supplied in fulfillment of those contracts—Versata Products which induced the Customer Defendants to directly infringe XimpleWare's copyrights.
- 72. The Versata Defendants received direct financial benefit from the infringement of the Customer Defendants by way of the contracts it owned, and the software Versata supplied in fulfillment of those contracts.
- 73. The Versata Defendants had a supervisory relationship to the directly infringing Customer Defendants, and the Versata Defendants are therefore vicariously, jointly, and severally liable for inducing that infringement.
- 74. Defendants' acts constitute contributory and vicarious copyright infringement and have already damaged XimpleWare, and continue to damage XimpleWare. The Versata Defendants' ongoing infringement will continue to damage XimpleWare and cause irreparable harm for which there is no adequate remedy at law. Without preliminary and permanent injunctive relief, XimpleWare has no means by which to control Versata's continued unauthorized distribution and sale of infringing derivatives of XimpleWare's original and copyrighted work, and XimpleWare will continue to be irreparably harmed. XimpleWare is therefore entitled to preliminary and permanent injunctive relief prohibiting Defendants from distributing, displaying, or selling, the XimpleWare product or Source Code, and requiring the impoundment and/or destruction of all copies of the XimpleWare Source Code—or any derivative works—in Defendants' possession, custody, or control.
- 75. XimpleWare is further entitled to recover from Defendants the actual damages it has sustained, and will sustain, as a result of the Versata Defendants' infringement, or, alternatively and at its election, statutory damages under the Copyright Act.
- 76. At all times, the Versata Defendants' contributory and vicarious copyright infringement was and continues to be knowing and willful. The GPL, a copy of which is attached to all GPL-licensed source code, was necessarily attached to any version of the XimpleWare

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Source Code taken from SourceForge. Further, as required by the GPL, notices of copyright were printed or otherwise affixed to all versions of the Source Code. Therefore, the Versata Defendants knew or reasonably should have known that the Source Code was the copyrighted work of XimpleWare, for which Versata did not have a commercial license, and Versata did in fact copy, adapt, and distribute works derived from the Source Code in either source or compiled form to Ameriprise and others, inducing those customers to infringe XimpleWare's copyrights.

77. XimpleWare is further entitled to recover from Defendants all of the gains, profits, and advantages they have obtained as a result of the infringement, and for disgorgement of any additional gains, profits, and advantages the Versata Defendants obtained that are attributable to their infringements of the Source Code, in an amount to be proven at trial, together with attorneys' fees and costs pursuant to 17 U.S.C §§ 504 and 505.

#### **THIRD CLAIM FOR RELIEF**

#### VIOLATION OF LANHAM ACT § 43(A)

#### (AGAINST VERSATA DEFENDANTS)

- 78. XimpleWare incorporates the allegations in paragraphs 1–53 as if set forth here in full.
- 79. On information and belief, at all relevant times, the Versata Defendants downloaded XimpleWare's Source Code, incorporated that Source Code wholesale into its own Versata Products, and marketed and sold those Versata Products as their own, failing to attribute authorship of the Source Code to XimpleWare. This wholesale copying and bodily misappropriation represents the misattribution and misrepresentation of XimpleWare's work as Versata's authorship for Versata's gain, confusing consumers as to the true origin and auther of the Source Code.
- 80. Such "reverse passing off" of XimpleWare's Source Code is unlawful under Section 43(a) of the Lanham Act. Under Section 43(a) of the Lanham Act, it is unlawful when a person

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- [I]n connection with any goods or services . . . uses in commerce any word, term, name, symbol, or device, or any combination thereof, or any false designation of origin, false or misleading description of fact, or false or misleading representation of fact which—(a) is likely to cause confusion, or to cause mistake, or to deceive as to the affiliation, connection, or association of such person with another person, or as to the origin, sponsorship, or approval of his or her goods, services, or commercial activities by another person...
- 15 U.S.C. § 1125(a) (emphasis added).
- 81. "Section 43(a) of the Lanham Act prohibits the use of false designations of origin and false representation in the... sale of goods and services." Smith v. Montoro, 648 F.2d 602, 603 (1981). "'Reverse passing off' or 'reverse palming off' occurs when a product is mislabeled to mask the creator's contribution." Cleary v. News Corp., 30 F.3d 1255, 1260 (1994).
- 82. Versata falsely designated origin and inaccurately attributed the creation of the Source Code to itself, and failed and continues to fail to properly attribute that Source Code to XimpleWare.
- 83. On information and belief, Versata willfully copied the XimpleWare Source Code in its entirety, removed all Copyright notices in violation of 17 U.S.C. § 506(d), as well as any notice of origin from that Source Code, and falsely and wrongfully incorporated it into Versata Products without attributing the Source Code to its true author and owner, XimpleWare. Versata then sold those products under the Versata name to a number of customers, causing deception and false representations as to the true creator of the Source Code.
- 84. This wholesale and willful copying meets all Ninth Circuit standards for establishing Versata's "reverse passing off," misattribution, and false designation or origin of the XimpleWare Source Code in violation of Section 43(a) of the Lanham Act.
- 85. At all times, the Versata Defendants' repeated violations of Section 43(a) were knowing and willful.
- 86. The Versata Defendants' willful violations of Lanham Act Section 43(a) are the direct and proximate cause of harm to XimpleWare, and XimpleWare is entitled to disgorgement of all profits as well as compensatory damages in an amount to be determined at trial.
- 87. XimpleWare is further entitled to an award of exemplary damages including attorneys' fees, costs of suit, and enhanced damages for Versata's willful violations.

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#### **BREACH OF CONTRACT**

#### (AGAINST VERSATA DEFENDANTS)

- 88. XimpleWare incorporates the allegations in paragraphs 1–53 as if set forth here in full.
- 89. XimpleWare made available and licensed the Source Code under the General Public License.
- 90. The GNU GPL, in plain English, lays out the rights and responsibilities of, and establishes a contract between, contributors and licensees of source code licensed under the GPL. This [GPL] applies to any program or other work which contains a notice placed by the copyright holder saying it may be distributed under the terms of the General Public License. The "Program" below, refers to any such program or work, and a "work based on the Program" means either the Program or any derivative work under copyright law: that is to say, a work containing the Program or a portion of it, either verbatim or with modifications and/ or translated into another language.<sup>5</sup>
- 91. The GPL makes clear in its Terms And Conditions For Copying, Distribution And Modification that any licensee may copy and distribute a program's source code protected by the GPL or a work based on that program provided that the licensee does the following:
  - **(1)** conspicuously and appropriately publish on each copy an appropriate copyright notice and disclaimer of warranty;
  - **(2)** keep intact all the notices that refer to the GPL;
  - (3) give any other recipients of the program a copy of the GPL along with the program itself; and
  - **(4)** accompany the program with (a) the complete machine-readable source code on a medium customarily used for software interchange, or (b) with a written offer to supply the source code to any third party for no more than the cost of physically performing the distribution. <sup>6</sup>

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<sup>&</sup>lt;sup>5</sup> Ex. 1 at ¶ 0. (Emphasis added.) <sup>6</sup> Id. at ¶¶ 1, 3. (Emphasis added.)

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- 92. The GPL also allows for modification of a program provided that:
  - **(1)** all modified files carry prominent notices stating that the licensee changed the files and the date of any change;
  - (2) the licensee cause any work that it distributes or publishes, that in whole or in part contains or is derived from protected source code or any part thereof, to be licensed as a whole at no charge to all third parties under the terms of the GPL;
  - (3) the modified program print or display an announcement including an appropriate copyright notice;
  - **(4)** the modified program print or display an announcement including a notice that users may redistribute the program under the conditions of the GPL; and
  - (5) the modified program print or display an announcement telling the user how to view a copy of the GPL.<sup>7</sup>
- 93. On information and belief, the Versata Defendants downloaded and used GPLprotected source code belonging to XimpleWare, thereby explicitly agreeing to be bound by its terms and conditions, which include, among other terms:

You [the licensee] may not copy, modify, sublicense, or distribute the Program except as expressly provided under this License. Any attempt otherwise to copy, modify, sublicense or distribute the Program is void, and will automatically terminate your rights under this License. . . You are not required to accept this License, since you have not signed it. However, noting else grants you permission to modify or distribute the Program or its derivative works. These actions are prohibited by law if you do not accept this License. Therefore, by modifying or distributing the Program (or any work based on the Program), you indicate your acceptance of this License to do so, and all its terms and conditions for copying, distributing or modifying the Program or works based on it.<sup>8</sup>

94. XimpleWare performed all of its legally required responsibilities under the GPL by attaching all the required notices to every version of the Source Code uploaded using the SourceForge CVS system.

<sup>7</sup> Id. at ¶ 2.

<sup>8</sup> Id. at ¶¶ 4–5.

- 95. By downloading the XimpleWare Source Code, by incorporating it into its DCM product (thereby modifying the Source Code), by removing license information, and by failing to perform any of its responsibilities under the GPL, the Versata Defendants have breached their contract with XimpleWare. On information and belief, the Versata Defendants have further violated their contract by distributing its DCM and a number of other products to third party customers without attaching any of the notices required by the GPL, effectively passing the Source Code off as their own product, to XimpleWare's detriment.
- 96. The Versata Defendants' breach of their contract under the GPL has violated XimpleWare's rights under the GPL, and has thereby adversely affected XimpleWare's ability to effectively license its Source Code outside the open source community, causing XimpleWare substantial and irreparable harm.
- 97. The Versata Defendants' material breaches of contract are the direct and proximate cause of damages to XimpleWare.
- 98. XimpleWare is entitled to compensatory damages in an amount to be determined at trial, but which is believed to be in excess of \$150,000,000, together with attorneys' fees and costs, and disgorgement of all revenues and profits associated with Defendants' licensing or sale of products containing the XimpleWare Source Code.

#### FIFTH CLAIM FOR RELIEF

## BREACH OF THE IMPLIED COVENANT OF GOOD FAITH AND FAIR DEALING (AGAINST VERSATA DEFENDANTS)

- 99. XimpleWare incorporates the allegations in paragraphs 1–53 as if set forth here in full.
- 100. The Parties entered into a contract under the GPL. XimpleWare agreed by uploading its Source Code to the SourceForge repository and attaching a copy of the GPL, as well as the copyright, waiver, and license notices the GPL requires. The Versata Defendants agreed to be bound by the GPL by downloading, modifying, and distributing XimpleWare's Source Code, all copies of which bore notices that the Source Code was licensed under the GPL.

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- 101. XimpleWare performed all or substantially all of the significant things that the GPL required of it.
- 102. Given the contractual relationship between XimpleWare and the Versata Defendants created by the GPL, the Versata Defendants had an implied obligation and duty, under California law, to act in good faith and deal fairly with the XimpleWare.
- 103. All conditions required for the Versata Defendants' performance of the contract occurred, and all of those conditions were clearly stated in the copy of the GPL Versata received when it downloaded the Source Code.
- 104. In committing the actions above, including but not limited to its failure to notify XimpleWare (and any third party customers) that its DCM product contained XimpleWare's GPL-protected source code, the Versata Defendants acted in bad faith in a manner designed to cause XimpleWare harm. The Versata Defendants' actions breached the covenant of good faith and fair dealing.
- 105. XimpleWare was and continues to be harmed as a direct and proximate result of Versata's misconduct and XimpleWare has been damaged in an amount to be determined at trial, but which is believed to be in excess of \$150,000,000, together with attorneys' fees and costs, as well as disgorgement of all revenues and profits associated with Defendants' licensing or sale of products containing the XimpleWare Source Code.
- 106. The Versata Defendants' misconduct was malicious, oppressive, and in reckless disregard of XimpleWare's rights under California law. Actual harm has been inflicted on XimpleWare as a result of that misconduct, and XimpleWare is therefore entitled to an award of punitive damages in an amount sufficient to punish the Versata Defendants for their actions.

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#### 1 SIXTH CLAIM FOR RELIEF 2 **UNJUST ENRICHMENT** 3 (AGAINST ALL DEFENDANTS) 107. XimpleWare incorporates the allegations in paragraphs 1–53 as if set forth here in 4 5 full. 6 108. Defendants' wrongful acts unjustly enriched Defendants by allowing them to avoid the time and cost of developing software or source code capable of XML parsing at the 7 8 level that XimpleWare's Source Code achieves. Versata touts on its website the speed and efficiency of its DCM product—advantages that it obtained by using XimpleWare's Source 10 Code. 11 109. Defendants' wrongful acts unjustly enriched Defendants by allowing them to 12 benefit from the advantages XimpleWare's Source Code added to the various products 13 Defendants offer, including, but not limited to Versata's and Aurea's DCM product which, on information and belief, Trilogy endorses and from which it derives revenue as Versata's and 14 15 Aurea's parent company. 16 XimpleWare invested substantial time, effort, and money in developing the 110. 17 Product and Source Code, and took care to license the Source Code under the GPL, and 18 XimpleWare has been injured as a result of Defendants' wrongful misappropriations of 19 XimpleWare's Source Code and breach of the GPL. 20 111. Defendants' misconduct is the direct and proximate cause of damages to 21 XimpleWare, and XimpleWare is entitled to compensatory damages in an amount to be 22 determined at trial, as well as disgorgement of all revenues and profits associated with 23 Defendants' licensing or sale of products containing the XimpleWare Source Code. 24 // // 25 26 // 27 //

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SEVENTH	<b>CLAIM</b>	<b>FOR</b>	RELIEI
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## INTENTIONAL INTERFERENCE WITH PROSPECTIVE ECONOMIC ADVANTAGE (AGAINST VERSATA DEFENDANTS)

- 112. XimpleWare incorporates the allegations in paragraphs 1–53 as if set forth here in full.
- XimpleWare created and owns the Source Code Mr. Zhang created, which 113. drastically increases XML parsing speed and efficiency over today's industry standards.
- 114. XimpleWare had a reasonable expectation that it would maintain an uninhibited right and ability to effectively market and license the XimpleWare Product containing its Source Code, rights protected by the GPL as well as federal and California law.
- 115. On information and belief, the Versata Defendants downloaded, modified, and distributed the Source Code in the various Versata Products without printing the required copyright, waiver, and licensing notices or returning the derived products to the open source community. In doing so, the Versata Defendants and each of them have interfered with XimpleWare's business relationships with its current and prospective client by improper means, including but not limited to copyright infringement, unfair competition, breach of contract, and misleading representations about the ownership and origin of the Source Code, all alleged above.
- 116. The Versata Defendants' tortious interference with XimpleWare's business relationships has adversely affected XimpleWare's ability to effectively license its Product.
- 117. The Versata Defendants' misconduct is the direct and proximate cause of damages to XimpleWare.
- 118. XimpleWare is entitled to compensatory damages in an amount to be determined at trial as well as disgorgement of all revenues and profits associated with Defendants' licensing or sale of products containing the XimpleWare Source Code, believed to be in excess of \$150,000,000.
- 119. The Versata Defendants' misconduct was malicious, oppressive, and in reckless disregard of XimpleWare's rights under California law. Actual harm has been inflicted on

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XimpleWare as a result of that misconduct, and XimpleWare is therefore entitled to an award of punitive damages in an amount sufficient to punish the Versata Defendants for their actions.

#### EIGHTH CLAIM FOR RELIEF

#### UNFAIR COMPETITION

#### (AGAINST ALL DEFENDANTS)

- 120. XimpleWare incorporates the allegations in paragraphs 1–53 as if set forth here in full.
- 121. Mr. Zhang developed the Source Code on XimpleWare's behalf with the use of his own resources. XimpleWare made the Source Code available to the open source community, including Defendants, by uploading the Source Code to the SourceForge repository and allowing use of that Source Code according to the provisions on the GPL.
- 122. Mr. Zhang spent over ten years developing the Source Code, and has created a product with enormous growth potential through his own knowledge, skills, and experience. The fruit of that labor is a XimpleWare Product capable of parsing XML with unprecedented efficiency. Mr. Zhang invested his time and effort in a product that he believed he would be able to effectively license for profit outside of the open source community, as many companies would prefer to purchase a commercial license directly from the software creator than be bound by the GPL to return any derivative works to the open source pool. Many software companies, such as MySQL (acquired by Sun Microsystems for approximately \$1 billion,9 in turn acquired by Oracle) have successfully pursued such a dual-licensing strategy.
- 123. On information and belief, Versata downloaded the XimpleWare Source Code, modified and incorporated it into the Versata DCM product, and distributed that derivative work to a number of customers, including the other Defendants in this case.
- 124. On information and belief, Trilogy, as Versata's and Aurea's parent company, knew of and endorsed Versata's and Aurea's misuse of XimpleWare's Source Code.

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<sup>&</sup>lt;sup>9</sup> Sun Microsystems Announces Completion of MySQL Acquisition; Paves Way for Secure, Open Source Platform to Power the Network Economy", Feb. 26, 2008, http://www.mysgl.com/news-and-events/sun/ (last accessed Nov. 5, 2013) (archived at http://perma.cc/05MvHjLSayY).

- 125. On information and belief, Versata incorporated its DCM product into products it supplied to Ameriprise and other customers. Ameriprise, after discovering that certain sections of the DCM code were protected by the GPL and belonged to XimpleWare, continued to use the product as part of their internal systems and benefit from the advantages the XimpleWare Source Code and Product delivered.
- 126. Section 17200 of the California Business and Professions Code prohibits any unlawful, unfair, or fraudulent business acts or practices. "Unlawful" practice is any act forbidden by federal, state, municipal or regulatory law." *People v. McKale* 25 Cal.3d 626, 632 (1972) (internal quotations omitted). "Unfair" simply means any practice whose harm to the victim outweighs its benefits. *Motors, Inc. v. Times Mirror Co.*, 102 Cal. App.3d 735, 740 (1980) (internal quotations omitted).
- 127. By engaging in copyright infringement of the Source Code and breaching the terms and conditions of the GPL and violating numerous other laws, including at least one criminal copyright statute, Defendants committed an unlawful practice or act under Section 17200. In addition, Defendants committed unfair practices or acts under the California Business and Professions Code by (a) by deriving benefits from XimpleWare's efforts and work without providing compensation or honoring its obligations under the GPL; (b) continuing the unlawful use of XimpleWare's Source Code; (c) misrepresenting the DCM product as wholly of Versata's own creation; and (d) restraining competition by depriving XimpleWare of a chance to pursue competitive business opportunities through fraudulent representation regarding the creation and ownership of the Source Code.
- 128. Defendants engaged in unfair competition which caused harm to XimpleWare. Those actions should be enjoined to prevent further harm to XimpleWare, the proper owner of the Source Code. XimpleWare is entitled to injunctive relief forbidding Defendants to use, copy, or distribute the Source Code as well as restitution of any money or property which Defendants and each of them have acquired by means of unfair competition and disgorgement of all revenues and profits associated with Defendants' licensing or sale of products containing the XimpleWare Source Code.

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NINTH	CLAIM	FORI	<b>DECLARATORY</b>	KELIER

#### (AGAINST ALL DEFENDANTS)

- 129. XimpleWare incorporates the allegations in paragraphs 1–53 as if set forth here in full.
  - 130. XimpleWare owns a copyright registered with the United States Copyright Office.
- 131. XimpleWare has the superior, and indeed only, right to continue to use, make, sell. or offer for sale its Source Code, subject to the GPL, as the lawful owner of the Copyright.
- 132. Versata improperly downloaded and exploited XimpleWare's Source Code without adhering to the obligations set forth in the GPL, all to XimpleWare's detriment. On information and belief, Versata has sold the Source Code, incorporated into its DCM product, among others, to Ameriprise and a number of other companies.
- As such, XimpleWare requests that this Court declare that the Federal Copyright Registration No. TX 7-727-556 titled "vtd-xml version 2.3", issued on September 4, 2013 is valid and enforceable.
- 134. The requested declaration is necessary and appropriate at this time to affirm XimpleWare's rights to exclusive use and sale of its protected property.
- 135. Plaintiff has no adequate remedy at law and Plaintiff is entitled to temporary, preliminary, and permanent injunctive relief under Rule 65 of the Federal Rules of Civil Procedure.

#### PRAYER FOR RELIEF

XimpleWare prays for judgment against all Defendants, and each of them, and those persons in control of or acting in concert with them as follows:

A. On the First and Second Claims for Relief, for preliminary and permanent injunctive relief enjoining Defendants—and their officers, agents, servants, employees, and all other persons in active concert with them—from directly or indirectly infringing XimpleWare's copyrights, and from continuing to copy, market, offer, sell, dispose of, license, lease, transfer, display, advertise, reproduce, develop, or manufacture any works derived from XimpleWare's proprietary works, or participating or assisting in any such activity; for actual damages according

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to proof, and for disgorgement of any additional gains, profits, and advantages Defendants obtained that are attributable to their infringements of the Source Code; and for applicable statutory damages for Defendants' copyright infringement.

- B. On the Third Claim for Relief, for damages including disgorgement of all profits, as well as other damages sustained by Plaintiff as a result of Versata's violations of 15 U.S.C. § 1125(a), and an award of enhanced damages adequate to compensate for Versata's willful violations, up to and including trebling of XimpleWare's damages.
- C. On the Fourth, Fifth, Sixth, Seventh, and Eighth Claims for Relief, for damages in an amount to be determined at trial, but which is believed to be in excess of \$150,000,000.
- D. On the Fifth and Seventh Claims for Relief, for punitive damages in an amount sufficient to punish Defendants for their willful and wrongful acts.
  - E. On the Ninth Claim for Relief, for a declaration that:
- XimpleWare is the sole owner of all Copyrights including all rights and Copyright Registration No. TX 7-727-556;
  - 2. the XimpleWare copyrights are valid and enforceable;
- 3. XimpleWare has the exclusive right to make sell, offer for sale and copy the XimpleWare Product and Source Code; and
- 4. temporary, preliminary, and permanent injunction under Federal Rule of Civil Procedure Rule 65.
- F. On all Claims for Relief, for a constructive trust of all benefits Defendants gained, and disgorgement of all revenues and profits associated with Defendants' licensing or sale of products containing the XimpleWare Source Code.
- G. For costs of suit including any applicable interest and reasonable attorneys' fees as allowed by law.
  - H. For such other, further, and different relief as the Court deems just and proper.

#### **JURY TRIAL DEMAND**

Plaintiff hereby demands a trial by jury on each and every cause of action which is triable by or which may otherwise be tried by jury in this action.

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# EXHIBIT 10

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Plaintiff XimpleWare Corp. alleges the following against Defendants Versata Software, Inc., f/k/a Trilogy Software, Inc., Trilogy Development Group, Inc., and Aurea Software, Inc. a/k/a Aurea, Inc. (collectively "Versata" or the "Versata Defendants"); and against Ameriprise Financial, Inc., Ameriprise Financial Services, Inc., Pacific Life Insurance Company, United HealthCare Services, Inc., Metropolitan Life Insurance Company, The Prudential Insurance Company of America, Wellmark, Inc., Waddell & Reed Financial, Inc., and Aviva USA Corporation ((collectively the "Customer Defendants"); and the Versata Defendants and the Customer Defendants are collectively the "Defendants"):

#### NATURE OF ACTION

1. This action involves claims of patent infringement under 35 U.S.C. § 271 *et seq.* and declaratory relief.

#### **PARTIES**

- 2. Plaintiff XimpleWare Corp. ("<u>XimpleWare</u>") is a corporation organized under the laws of, and registered to do business in, California, with its principal place of business in Milpitas, California.
- 3. Plaintiff XimpleWare is the designer, developer, and distributor of advanced computer software and, as an enterprise that practices its own patents, it has delivered to the marketplace advanced computer software that provides enterprises, Fortune 5000 corporations, firms, and other businesses with an advanced data processing solution for challenging data processing problems. Plaintiff XimpleWare has a number of licensed customers including Matrikon, Inc., Smith & Tinker, Inc., United Stationers Technology Services LLC, and Zoosk, Inc.
- 4. Defendant Versata Software, Inc., f/k/a Trilogy Software, Inc. ("Versata") is a private corporation registered to do business in California, organized under the laws of Delaware, with its principal place of business in Austin, Texas.
- 5. Defendant Trilogy Development Group, Inc. ("Trilogy") is a corporation organized under the laws of California, with its principal place of business in Austin, Texas. On

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information and belief, Trilogy acquired Defendant Versata in or about February 2006, and Trilogy is now the parent company of Versata and its subsidiaries.

- 6. Defendant Aurea Software, Inc. a/k/a Aurea, Inc. ("<u>Aurea</u>") is a corporation registered to do business in California, organized under the laws of Delaware with its principal place of business in Austin, Texas. On information and belief, Aurea merged with Trilogy and Versata in October, 2013.<sup>1</sup>
- 7. Defendant Ameriprise Financial, Inc. is a corporation registered to do business in California, organized under the laws of Delaware, with its principal place of business located in Minneapolis, Minnesota. On information and belief, Ameriprise is a leading diversified financial services provider, providing a range of financial planning products and is a customer of Versata and Trilogy.
- 8. Defendant Ameriprise Financial Services, Inc. is a corporation registered to do business in California, organized under the laws of Delaware, with its principal place of business located in Minneapolis, Minnesota. On information and belief, Defendant Ameriprise Financial Services, Inc. is a subsidiary of Defendant Ameriprise Financial, Inc. (together, Ameriprise Financial, Inc. and Ameriprise Financial Services Inc. shall be referred to as "Ameriprise").
- 9. Defendant Pacific Life Insurance Company ("<u>Pacific Life</u>") is a Nebraska corporation with its principal place of business in Newport Beach, California. On information and belief, Pacific Life is a customer of Versata and Trilogy.
- 10. Defendant United HealthCare Services, Inc. ("<u>UHS</u>") is a public corporation registered to do business in California organized under the laws of Minnesota with its principal place of business in Minnesota. On information and belief, UHS is a diversified managed health care company and a customer of Versata and Trilogy.
- 11. Defendant Metropolitan Life Insurance Company ("MetLife") is a public corporation registered to do business in California organized under the laws of New York with its principal place of business in New York, New York. On information and belief, Metlife is a

<sup>&</sup>lt;sup>1</sup> http://www.aurea.com/pressrelease/20131013

global provider of insurance, annuities, and employment benefit programs and is a customer of Versata and Trilogy.

- 12. Defendant The Prudential Insurance Company of America ("<u>Prudential</u>") is a public corporation registered to do business in California organized under the laws of New Jersey with its principal place of business in Newark, New Jersey. On information and belief, Prudential provides insurance and financial services and is a customer of Versata and Trilogy.
- 13. Defendant Wellmark, Inc. ("Wellmark") is a corporation organized under the laws of Iowa, operating under the fictitious names "Blue Cross and Blue Shield of Iowa" and "Wellmark Blue Cross and Blue Shield." Wellmark has its principal place of business in Des Moines, Iowa. On information and belief, Wellmark is an insurance company and a customer of Versata and Trilogy.
- 14. Defendant Waddell & Reed Financial, Inc. ("<u>W&R</u>") is a public corporation registered to do business in California, organized under the laws of Delaware with its principal place of business in Overland Park, Kansas. On information and belief, W&R provides asset management and financial planning services and is a customer of Versata and Trilogy.
- 15. Defendant Aviva USA Corporation ("<u>Aviva</u>") is a company organized under the laws of Iowa with its principal place of business in West Des Moines, Iowa. On information and belief, Aviva is a subsidiary of Aviva, plc., a multinational insurance company headquartered in London, United Kingdom, and is a customer of Versata and Trilogy.
- 16. Plaintiff is informed and believes and on that basis alleges (collectively hereinafter "on information and belief"), that at all relevant times Trilogy was and is the operating entity of, and has effective, if not actual, control over the business decisions made by its subsidiaries, Versata and Aurea.
- 17. On information and belief, at all relevant times, Versata and Aurea were the mere solely controlled instrumentalities of Trilogy and functioned as Trilogy's *alter egos*, and all undertakings by Versata and Aurea were known by, sanctioned, or done at the direction and under the sole control of Trilogy, or by others serving under Trilogy's direction and/or sole control.

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- 18. On information and belief, at all relevant times, Trilogy, Versata, Aurea, and a number of other entities have acted and continue to act in conspiracy to obscure Versata's liability for Patent infringement, breaches of contract, and other wrongful conduct. On information and belief, those acts consist of, but are not limited to, the comingling of corporate funds and assets; failure to segregate funds and assets of the separate entities; concealment and misrepresentation of the identity and ownership of the corporations; disregard for formalities and failure to maintain arms' length relationships among the various entities; the use of the corporate entity to procure labor, services, or merchandise for another entity; the manipulation of assets and liabilities between entities so as to concentrate the assets in one and the liabilities in another; contracting with one another with intent to avoid performance by use of a corporate entity as a shield against liability of another entity; and the use of a corporation to transfer to it the existing liability of another entity.
- 19. By reason of the foregoing, this Court should pierce the corporate veils of Versata and Aurea and hold Trilogy or any other parent company or controlling persons or entities liable for Versata's monetary and other obligations as determined at trial.

### **JURISDICTION AND VENUE**

- 20. This Court has exclusive subject matter jurisdiction under 28 U.S.C. §§ 1331 and 1338(a) because Federal courts have exclusive jurisdiction in patent cases, and because those claims are Federal questions.
- 21. This Court has personal jurisdiction over all defendants because all Defendants do substantial business in this District.
- 22. Venue is proper, under 28 U.S.C. §§ 1331, 1391(c), 1391(d), and 1400(b). This action raises federal questions (patent infringement); substantial part of the events giving rise to this action occurred in this District; the creation, infringement, and sale of software at issue involved corporations registered to do business in California with California subsidiaries, branches, and partners found in and doing business in this district; and at least one act of infringement took place in this District.

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### BACKGROUND FACTS

### XML Parsing

- 23. A parser is a piece of software that reads certain electronic files and makes the information from those files available to applications and programming languages, acting as a go-between as underlying code which can be written in any number of programming languages and what a user sees when the program runs.
- 24. Extensible Markup Language (known as XML) is a set of rules for encoding documents electronically. Known as a metalanguage, XML allows one to design a markup language which is in turn used for the easy interchange of documents on the World Wide Web. XML is itself a subset of a standard called SGML, and can be used to design a tagging scheme that allows elements of a document to be marked according to their content rather than their format.
- 25. Information stored in XML documents can be used more effectively when parsed—read line by line or node by node to fetch pieces of information for the program to read and translate. In essence, parsing is the act of analyzing a set of characters or data and then determining, recognizing, deciphering, or acquiring the significant data and commands from a sequence of programming code, and translating the code which allows the program to do the job for which it was designed.

### Formation of XimpleWare

- 26. In October 2002, Zhengyu "Jimmy" Zhang founded XimpleWare (the "Company") with a since-departed co-founder Hui Tian. Mr. Ying Shum (who has since passed away) was an advisor to the Company during its early stages. Using experience gained from fifteen years in the software engineering field, Mr. Zhang started XimpleWare with the goal of achieving maximum efficiency for XML processing by using dedicated integrated circuits as a system on a chip (SOC). Mr. Tian left the venture in 2003, and since then Mr. Zhang has handled all creative and managerial responsibilities at XimpleWare.
- 27. Mr. Zhang chose the name "XimpleWare" for his new venture to evoke the efficiency, speed, and simplicity with which his innovative source code parses XML. The name

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also included the letters X-M-L, further identifying XimpleWare's goal and product in the marketplace.

- 28. Mr. Zhang began writing the XimpleWare Source code (the "Source Code") in 2004, and has since put in over 10,000 work hours of computer programming into developing and improving the XimpleWare product.
- 29. In its nascent stages, XimpleWare was funded entirely by seed money from friends and family of the original founders, mostly from Mr. Zhang and his parents. Mr. Tian still holds a minority stake in the company, but apart from Mr. Zhang, Mr. Tian, and Ying Shum, there are no other owners, venture capital groups, angel investors, or parties with an interest in XimpleWare.

### **Open Source Software**

- 30. Open source software is software whose source code is available free of charge for the public to use, copy, modify, sublicense, or distribute. While some developers choose to provide their product entirely free of charge, many developers and companies—including large public companies like Oracle and IBM—make use of open source licensing and its collaborative nature to create or incorporate code into products that can be licensed for profit outside the open source community.
- 31. By licensing one's source code as part of the open source community, or making modifications to someone else's source code under an open source license, the creator is granted certain protections, depending on the permissiveness of the particular license, from improper use of his or her intellectual property. To that end, most, if not all, open source licenses apply certain requirements and restrictions for the method and manner in which code extracted from an open source repository can be used, and attaches conditions on any such use.
- 32. There are many commonly used open source licenses, including the GNU General Public License, the BSD License, and the Apache License.
- 33. XimpleWare made the business decision to license its Source Code under the GNU General Public License version 2 ("GPL"). A copy of the GPL is attached to this Complaint as **Exhibit 1**. Due to the fundamental properties of XML technology, XML parsing

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innovations are very hard to sell. A parser is not an end-user product, i.e., it must be integrated into another existing product.

- 34. The GPL requires, among other things, (1) that any changes made to the code carry notices stating that the files were changed, and the date of all changes; (2) any code created or derived from GPL-protected code must also be licensed under the GPL; (3) copyright notices must print or display when the code is run; and (4) that when distributed, the program must be accompanied by the complete machine-readable source code.
- 35. XimpleWare chose the GPL approach because it is one of the most restrictive open source licenses available, requiring that any derivative code incorporating GPL-protected code must be returned to the open source community in its entirety. This concept is often referred to as "copyleft."

### **The XimpleWare Product**

- 36. The complete XimpleWare software product, known as "VTD-XML" or "VTD-XML Extended" (collectively, the "Product"), is made up of a number of constituent parts, each with individual functions, and is written in several different programming languages. Most of the code, however, is written in Java, which is one of the most popular programming languages in use today.
- 37. XML is ubiquitous in today's business world. For example, since 2007, the file formats for Microsoft Office are based on XML,<sup>2</sup> and many modern web pages are coded in XML.<sup>3</sup>
- 38. The XimpleWare Source Code and Product reads and parses XML at a rate estimated to be five to ten times faster than other current XML parsing programs, effecting greater efficiency and speed. It also provides indexing and incremental capabilities that are

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<sup>&</sup>lt;sup>2</sup> Tom Ngo, "Office Open XML Overview", Ecma International, http://www.ecmainternational.org/news/TC45 current work/OpenXML%20White%20Paper.pdf (last accessed Sep. 10, 2013) (archived at http://perma.cc/0fyzpuJ6Vzg).

<sup>&</sup>lt;sup>3</sup> Murray Altheim and Shane McCarron, eds., XHTML<sup>TM</sup> 1.1 - Module-based XHTML - Second Edition, W3C Recommendation, World Wide Web Consortium, Nov. 23, 2010,

http://www.w3.org/TR/xhtml11/ (last accessed Sep. 10, 2013) (archived at http://perma.cc/05zB2mzwJW8).

- crucial to many high performance XML applications and are not available in any other XML parsing libraries. Efficiency and speed are critical in many applications of XML, especially in large scale enterprise data interchange applications where entire server computers are dedicated to handling streams of XML data. If XML data can be processed faster, then fewer servers are needed, less leased space in data centers is needed for those servers, and less energy is required to power those servers—altogether greatly reducing computing needs and costs.
- 39. The Product is an enabler for any program that uses XML in its applications, but to see the upside in the parsing speed, customers have to try it.
- 40. XimpleWare has had interest and licensing discussions with several industry leaders, and has established its vtd-xml software as a leading technology in XML parsing.

### The XimpleWare Source Code

- 41. Over the course of over ten years, Mr. Zhang updated and improved the Source Code and Product (and still does), checking out sections of code to work on and then checking it back in to an open source database called SourceForge. SourceForge is a community-based website where software developers can publish source code to a global audience, and can join and collaborate on open source projects.<sup>4</sup>
- 42. One of the principal tools SourceForge provides is version control systems. A version control system is a computer program that manages a set of source code. Programmers use version control systems by "checking out" a copy of the source code to their own computer, making changes, and then submitting those changes back into the version control system in a process called "checking in." Each check-in is documented in the version control system with time, date, and contributor information, as well as comments from the programmer describing his or her changes. With a version control system, it is possible to review all changes to a set of source code and to know who made those changes.
- 43. SourceForge also provides a system where programmers not affiliated with a project may submit suggested changes to members of the project. The members may then choose

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<sup>&</sup>lt;sup>4</sup> SourceForge "About" page, <a href="http://sourceforge.net/about">http://sourceforge.net/about</a> (last accessed Sep. 10, 2013) (noting SourceForge has "3.4 million developers [who] create powerful software in over 324,000 projects") (archived at <a href="http://perma.cc/0fwQ1xw51i1">http://perma.cc/0fwQ1xw51i1</a>).

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to check those changes in to the version control system, or to reject them. As with any other check-in, time, date, contributor, and other information are logged in the version control system.

- 44. One version control system offered by SourceForge is the Concurrent Versions System, commonly known as "CVS". Like other version control systems, CVS tracks who made which changes to the managed source code, and CVS keeps a log of those revisions.
- 45. XimpleWare placed its Source Code on SourceForge, and managed that Source Code in SourceForge's CVS system.

### The XimpleWare Issued Patents

- 46. XimpleWare applied for, and the United States Patent and Trademark Office issued, three patents (the "Patents"):
  - A. U.S. Patent No. 7,133,857, issued Nov. 7, 2006, titled "Processing structured data" (the "'857 Patent")
  - B. U.S. Patent No. 7,620,652, issued Nov. 17, 2009, titled "Processing structured data" (the "'652 Patent")
  - C. U.S. Patent No. 7,761,459, issued July 20, 2010, titled "Processing structured data" (the "'459 Patent")
- 47. All of the Patents received a term extension to February 2024 under 35 U.S.C. § 154(b). The named inventors on all of the Patents are Jimmy Zhang and Hui Tian, and all right, title, and interest are assigned to XimpleWare.
- The first patent (the '857 Patent), filed in 2002 and issued in 2006, is titled 48. "Processing Structured Data," and contains 43 claims (including 7 independent claims) covering methods, apparatuses, and program storage devices for "efficiently processing a structured data file" or "efficiently processing structured data"—including XML. The '857 Patent has been cited by five other issued U.S. patents—including patents issued to IBM, HP, and Canon—and by three published U.S. patent applications.
- 49. The '652 Patent, filed in 2006 and issued in 2009, contains 35 claims (including 8 independent claims) for methods, apparatuses, and program storage devices, and focuses on efficiently processing structured data like XML. The '652 Patent has been cited by two issued U.S. patents by IBM and Canon and by one published U.S. patent application.

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- The '459 Patent, filed in 2006 and issued in 2010, contains 24 claims (including 4 independent claims) for methods, apparatuses, hardware devices, and program storage devices, and again focuses on efficiently processing structured data like XML. The '459 Patent has been cited by two issued U.S. patents and one published U.S. patent application.

  51. There has been no challenge to any of the XimpleWare Patents or any other
  - 51. There has been no challenge to any of the XimpleWare Patents or any other XimpleWare intellectual property rights.
    - 52. The XimpleWare Source Code and Product practice the XimpleWare Patents.
  - 53. XimpleWare owned the three XimpleWare Patents throughout the period of the Defendants' infringing acts, and still owns the patents. XimpleWare uses the patent numbers on its Product and in its documentation to give actual and constructive notice of the existence of the XimpleWare patents.

### **Defendants Copy XimpleWare's Patented Source Code**

- 54. In the summer of 2013, XimpleWare learned of a Texas lawsuit between Defendants Versata and Ameriprise over a contract dispute.
- 55. According to documents filed in that case, Versata licensed its DCM software to Ameriprise until Ameriprise attempted to write its own software using programmers in India to replace the Versata product. Versata then sued for breach of contract, among other claims.
- 56. During the prosecution of that lawsuit, Ameriprise informed XimpleWare that it had discovered portions of XimpleWare's GPL-licensed Source Code in the source code of Versata's DCM product.
- 57. XimpleWare has never granted Versata any commercial license, permission, or authorization to use and redistribute any XimpleWare Product or Source Code.
- 58. XimpleWare has never granted Ameriprise or any other Defendant in this case any commercial license, permission, or authorization to use and redistribute any XimpleWare Product or Source Code.
- 59. On information and belief, Versata has distributed thousands of unauthorized copies of the Product or the Source Code to a number of customers like the Customer Defendants, and Versata has illegally collected revenues on the sale and distribution of the

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1	derivative DO	CM product incorporating XimpleWare's Source Code, in violation of
2	XimpleWare <sup>3</sup>	's Patents. XimpleWare estimates Versata's total sales of the infringing DCM
3	product to ex	ceed \$300,000,000.
4	60.	Defendants have infringed, and are still infringing on the XimpleWare's
5	intellectual p	roperty rights by making, selling, and using the DCM product that practices the
6	XimpleWare	Patents, and the Defendants will continue to do so unless this Court enjoins them.
7		FIRST CLAIM FOR RELIEF
8		DIRECT PATENT INFRINGEMENT
9		(AGAINST ALL DEFENDANTS)
10	61.	XimpleWare incorporates the allegations in paragraphs 1–60 as if set forth here in
11	full.	
12	62.	XimpleWare designs and licenses software designed to more effectively and more
13	efficiently pa	rse XML in an almost limitless range of products and applications.
14	63.	XimpleWare has made substantial investments of time and money, as well as grea
15	efforts over a	period of ten or more years developing a faster, more efficient way to parse XML.
16	These investr	ments in research and development have, over the years, yielded many innovations,
17	including the	innovations disclosed and claimed in the Patents.
18	64.	The '857, '652, and '459 were duly and legally issued to XimpleWare, as assigned
19	of the invento	ors named therein, for an invention entitled "Processing Structured Data." True and
20	correct copie	s of the Patents are attached as Exhibits 2, 3, and 4, respectively.
21	65.	The Patents are valid and enforceable.
22	66.	At all material times since the original issue dates, XimpleWare has been the
23	owner of the	entire right, title, and interest in the Patents.
24	67.	XimpleWare's Product as well as its Source Code practices each of the
25	independent of	claims of the Patents.
26	68.	On information and belief, Defendants have infringed and continue to infringe

Complaint Case No. 13-5161

XimpleWare's Patents and each of them by making, using, selling, and/or offering for sale in the

United States a number of products that practice the claims contained in the Patent, and will continue to do so unless enjoined by this Court.

- 69. The Versata Defendants incorporated the XimpleWare Product and/or Source Code into a number of their own products (the "<u>Versata Products</u>"), including but not limited to the Versata DCM product. Therefore, the Versata Products **necessarily** practice **at least** independent Claims 1 and 7 the '857 Patent, independent Claims 1 and 9 of the '652 Patent, and independent Claim 1 of the '459 Patent.
- 70. The Versata Products and each of them literally infringe because every element of each of those Claims is included in DCM, and are necessarily included in any other product into which Defendants incorporated the XimpleWare Source Code or Product. The Versata Defendants used and sold its infringing products in the United States, and did so willfully.
- 71. On information and belief, without any license or other authorization of Plaintiff, the Customer Defendants purchased the Versata Products from the Versata Defendants. The Customer Defendants infringed and continue to willfully infringe the Patents by using the infringing Versata Products, incorporated into the Customer Defendants' internal software systems which the Customer Defendants used and continue to use in their daily course of business.
- 72. Defendants' conduct constitutes direct infringement of XimpleWare's patent rights under 35 U.S.C. § 271(a).
- 73. Defendants' direct infringement of XimpleWare's exclusive patent rights has damaged, and/or will damage XimpleWare's business, causing irreparable harm for which there is no adequate remedy at law, unless Defendants are enjoined by this Court pursuant to 35 U.S.C. § 283.
- 74. Defendants' direct infringement of XimpleWare's Patents is the direct and proximate cause of damages to XimpleWare, and XimpleWare is entitled to compensatory damages in an amount to be determined at trial.
- 75. Defendants' direct infringement of the Patents entitles XimpleWare to preliminary and permanent injunctive relief pursuant to 35 U.S.C. § 283, an award of all damages sustained

Complaint 12 Case No. 13-5161

by XimpleWare as a result of Defendants' infringement, and enhanced damages adequate to compensate for Defendants' collective and willful infringement of XimpleWare's patent rights together with attorneys' fees and costs, pursuant to 35 U.S.C. §§ 284 and 285.

### **SECOND CLAIM FOR RELIEF**

### INDUCING PATENT INFRINGEMENT

### (AGAINST VERSATA DEFENDANTS)

- 76. XimpleWare incorporates the allegations in paragraphs 1–60 as if set forth here in full.
- 77. The Versata Defendants have infringed and induced infringement of the '857, '652, and '459 Patents.
- 78. The Versata Defendants deliberately downloaded the XimpleWare Source Code from the SourceForge open source repository and incorporated it into DCM and a number of other products. On information and belief, the Versata Defendants then sold those products to a number of customers including, but not necessarily limited to, the Customer Defendants who incorporated those products into their own internal systems, which the Customer Defendants used and continue to use in the daily course of business.
- 79. The Versata Defendants, in violation of 35 U.S.C. § 271(b), have knowingly aided, abetted, and actively induced the Customer Defendants and others to infringe XimpleWare's Patents.
- 80. The Versata Defendants have committed contributory infringement of XimpleWare's exclusive rights has damaged and will continue to damage XimpleWare's business, causing irreparable harm for which there is no adequate remedy at law, unless it is enjoined by this Court pursuant to 35 U.S.C. § 283.
- 81. The Versata Defendants' infringement of XimpleWare's exclusive patent rights has damaged, and/or will damage XimpleWare's business, causing irreparable harm for which there is no adequate remedy at law, unless Defendants are enjoined by this Court pursuant to 35 U.S.C. § 283.

Complaint 13 Case No. 13-5161

	82. Th	ne Versata Defendants' willful contributory infringement of XimpleWare's
	Patents is the dire	ect and proximate cause of damages to XimpleWare, and XimpleWare is entitled
to compensatory damages in an amount to be determined at trial.		
	83. Th	ne Versata Defendants' infringement of the Patents entitles XimpleWare to

preliminary and permanent injunctive relief pursuant to 35 U.S.C. § 283, an award of all damages sustained by XimpleWare as a result of Defendants' infringement, and enhanced damages adequate to compensate for Defendants' collective and willful infringement of XimpleWare's patent rights together with attorneys' fees and costs, pursuant to 35 U.S.C. §§ 284 and 285.

### THIRD CLAIM FOR DECLARATORY RELIEF (AGAINST ALL DEFENDANTS)

- 84. XimpleWare incorporates the allegations in paragraphs 1–60 as if set forth here in full.
  - 85. XimpleWare owns each and every of the three issued Patents.
- 86. XimpleWare has the superior, and indeed only, right to continue to use, make, sell, or offer for sale its Source Code, subject to the GPL, as the lawful owner of the Patents.
- 87. XimpleWare requests that this Court declare that United States Patents Nos. 7133857, 7620652, and 7761459 and each of them are valid and enforceable.
- 88. The requested declaration is necessary and appropriate at this time to affirm XimpleWare's rights to exclusive use and sale of its protected intellectual property rights under federal patent law.
  - 89. Plaintiff has no adequate remedy at law.

### PRAYER FOR RELIEF

XimpleWare prays for judgment against all Defendants, and each of them, and those persons in control of or acting in concert with them as follows:

A. On the First Claim for Relief, for preliminary and permanent injunctive relief enjoining the manufacture, production, marketing, or sale by Defendants, or any of them, of any product practicing the '857, '652, and/ or '459 Patents; for all damages sustained by XimpleWare

Complaint 14 Case No. 13-5161

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as a result of Defendants' infringement; and for an award to XimpleWare of enhanced damages
adequate to compensate for Defendants' collective infringement, up to and including trebling of
XimpleWare's damages for the Versata Defendants' willful infringement.

- B. On the Second Claim for Relief, for preliminary and permanent injunctive relief enjoining the Versata Defendants or any of them from contributing to the manufacture, production, marketing, or sale of any product practicing the '857, '652, and/ or '459 Patents; for all damages sustained by XimpleWare as a result of the Versata Defendants' infringement; and for an award to XimpleWare of enhanced damages adequate to compensate for the Versata Defendants' collective and willful infringement, up to and including trebling of XimpleWare's damages for the Versata Defendants' willful infringement.
  - C. On the Third Claim for Relief, for a declaration that:
    - 1. XimpleWare is the sole owner of the XimpleWare Patents;
    - 2. The XimpleWare Patents are valid and enforceable; and
- 3. As such, XimpleWare has the exclusive right to make sell, offer for sale and copy the XimpleWare Product and Source Code.
- D. On all Claims for Relief, for a constructive trust of all benefits Defendants gained, and disgorgement of all revenues and profits associated with Defendants' licensing or sale of products containing the XimpleWare Source Code.
- E. For costs of suit including any applicable interest and reasonably attorneys' fees as allowed by law.
  - F. For such other, further, and different relief as the Court deems just and proper.

### **JURY TRIAL DEMAND**

Plaintiff hereby demands a trial by jury on each and every cause of action which is triable by or which may otherwise be tried by jury in this action.

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Complaint 15 Case No. 13-5161

Complaint 16 Case No. 13-5161

# EXHIBIT 11

### Computerlaw Group LLP

ATTORNEYS AT LAW 401 FLORENCE STREET Palo Alto, California 94301 COMPUTERLAW.COM

TELEPHONE (650) 327-9800

FAX (650) 618-1863

November 5, 2013

### Via Email and U.S. Mail

Amir Alavi, Esq. Ahmad, Zavitsanos, Anaipakos, Alavi & Mensing, P.C. 1221 Mckinney Street, Ste. 3460 Houston, TX 77010 aalavi@azalaw.com

Peter Lancaster, Esq. Dorsey & Whitney LLP 50 South Sixth Street, Ste. 1500 Minneapolis, MN 55042 lancaster.peter@dorsey.com

XimpleWare v. Versata et al. Re:

Dear Counsel:

Due to violations of our clients' rights that are now beyond any doubt, we have a larger set of issues to now discuss with you that will also impact timing of any deposition discovery of our client: Today, our client has authorized and we have filed with the Federal Court a new set of actions designed to assure that our client receives appropriate remedies for the violations of its copyrights as well as its other intellectual property rights.

Both of your clients are named in these actions. Courtesy copies of the filed pleadings are attached for your convenience. May I suggest that you both obtain authority from your respective clients to decide whether it would be advantageous to have the Court appoint an experienced Intellectual Property mediator (which can be done on an expedited basis in our district) for the purposes of ascertaining whether your clients would prefer to determine first whether a settlement resolution is appropriate and can be achieved quickly without full litigation. That may well be preferred and it may well preempt any need for any deposition testimony from our client.

Alternatively, if that is not of any interest, our client will be available for a single deposition in accordance with the Federal Rules on an agreed date and that deposition will be the one that all defendants will be asked to participate in since there will be simply a single deposition and not multiple depositions of our client. Please let us know your choice in the matter.

Jack Russo

**Enclosures** cc: Client

# EXHIBIT 12



GREGORY S. TAMKIN (303) 629-3438 tamkin.greg@dorsey.com

November 7, 2013

### **VIA ELECTRONIC MAIL**

Mr. Jack Russo Computerlaw Group LLP 401 Florence Street Palo Alto, CA 94301 Email: jrusso@computerlaw.com

Re: Ximpleware v. Versata et al.

Dear Mr. Russo:

I am responding to your November 5, 2013 letter to Peter Lancaster. I am stepping in as lead counsel for Ameriprise, so please direct future correspondence to me, but continue to copy my colleague Case Collard.

Without addressing the substance of the courtesy copies of the complaints attached to your letter, the filing of the complaints does not change Amperiprise's position concerning Mr. Zhang's subpoenaed deposition. The deposition has been noticed in a separate case which has discovery and summary judgment deadlines rapidly approaching. While we appreciate that a lawsuit has been filed, that does not impact the deposition for which we already have a subpoena. It is unreasonable to delay the Ximpleware deposition, highly relevant to a case that is very near trial, while seeking an agreement among many disparate and unrelated defendants in a case that was just filed on November 5th. The various other defendants will likely seek extensive discovery in that case before they are ready to take any depositions.

We need to move forward and hope to agree with you on a date the first week of December, as you offered to Peter Lancaster and Amir Avali in your October 23<sup>rd</sup> letter. If you will not offer a date in the week you've already proposed, we will ask the Court to compel one, explaining that you had already agreed to a date that week. This is an urgent matter, so please let us know by the end of the day on Friday, November 8. If we do not hear from you by then, we will understand that you will no longer work with us to schedule the deposition and we will proceed accordingly.

You also suggested that the parties mediate the issues raised in the two new actions. We are considering your request and will confer with Mr. Alavi on the issue.

We have authority to accept service on Ameriprise's behalf, so please contact me or Mr. Collard to arrange acceptance.

Very truly yours,

Gregory Şl. Tamkin

DORSEY & WHITNEY LLP •/WWW.BORSEY.COM • T 303.629.3400 • F 303.629.3450 1400 WEWATTA STREET • SUITE 400 • DENVER, COLORADO 80202-5549

# EXHIBIT 13

#### Lee, Janet

From: Jack Russo < jrusso@computerlaw.com>
Sent: Tuesday, November 12, 2013 11:11 AM

**To:** Collard, Case; Ansel Halliburton

Cc: Tamkin, Greg; Chris Sargent; Eric Young; Bevilacqua, Theresa;

lankaster.peter@dorsey.com

**Subject:** RE: XimpleWare v. Versata Software, Inc. et al

We will file a motion for a Protective Order and we will be filing a motion for expedited discovery in the pending federal litigation here. The alternative would be to reach a MUTUAL STIPULATION where perhaps initially one initial deposition (up to 7 hours on the record) is taken by defendants (presumably of MR. Zhang) and we get one initial deposition (up to 7 hours on the record) of Ameriprise and one initial deposition (up to 7 hours on the record) of Versata.

This can all be done in an initial stipulation that is without prejudice to each party's right to seek further relief for good cause in any further depositions. This is the fair and mutual way to handle this IMHO. It is what I have been suggesting CONSISTENTLY in all correspondence with you and with others on the case. I am sorry if there was some misunderstanding or miscommunication this morning in a phone call that I could not be part of but I am fixing that right now.

Failing reaching agreement on this type of stipulation, then we will go forward with our motions and you should go forward with your motion; presumably we can coordinate on dates so your state court judge is aware of what we are doing in the Federal Court here and our federal court judge is made aware of what you are doing in the state court there.

Best Regards,
Jack Russo
Managing Partner
COMPUTERLAW GROUP LLP
401 Florence Street
Palo Alto, CA 94301 USA
650-327-9800 (main)
650-618-1863 (fax)
650-924-1290 (direct)
www.computerlaw.com
jrusso@computerlaw.com
"Every Case Tells A Story!"®

From: collard.case@dorsey.com <collard.case@dorsey.com>

Sent: Tuesday, November 12, 2013 10:52 AM

To: Jack Russo; Ansel Halliburton

Cc: Tamkin.Greg@dorsey.com; Chris Sargent; Eric Young; Bevilacqua.Theresa@dorsey.com

Subject: RE: XimpleWare v. Versata Software, Inc. et al

Hi Jack –

### Case3:13-cv-05160-SI Document39-3 Filed12/03/13 Page128 of 138

That is different than my discussion with Ansel just now and different from my discussion with you the last week of October. I'm not entirely clear on what you want us to agree to, but please see my letter of last week for our position. If you will not agree to a deposition the week of December 2 (as you previously offered) without further conditions, then we will move to compel. I am simply trying to complete the meet and confer process and ascertain your final position. Feel free to call me when you have a break if you would like to discuss.

Best, Case

Case Collard

Dorsey & Whitney LLP Office: 303 352 1116 Mobile: 720 839 4353

From: Jack Russo [mailto:jrusso@computerlaw.com] Sent: Tuesday, November 12, 2013 11:47 AM

To: Collard, Case; Ansel Halliburton

Cc: Tamkin, Greg; Chris Sargent; Eric Young; Bevilacqua, Theresa; lankaster.peter@dorsey.com

Subject: RE: XimpleWare v. Versata Software, Inc. et al

I am not agreeable to setting any depositions except as part of a mutual stipulation in writing; that stipulation cannot be unilateral and if you are willing to agree to such mutuality then great. If not, we will file a motion for early discovery from the Federal Court and then some type of mutuality can presumably be agreed as part of that process. I am sorry if there has been or is some misunderstanding on all this but I could not be part of a phone call this morning because I am in another deposition in SF but I can talk further later today presumably at the lunch break at 1245pm PST or so if you would like to discuss this further. Let me know if you would like to do this. I am responding promptly so no one has any misunderstanding about Ximpleware's position on this matter. I am sorry I could not be part of the phone call this morning. (I think I have made this same position clear to Peter Lankaster of your offices a number of weeks ago as well)

Best Regards,
Jack Russo
Managing Partner
COMPUTERLAW GROUP LLP
401 Florence Street
Palo Alto, CA 94301 USA
650-327-9800 (main)
650-618-1863 (fax)
650-924-1290 (direct)
www.computerlaw.com
jrusso@computerlaw.com
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From: <a href="mailto:collard.case@dorsey.com">collard.case@dorsey.com</a>>

Sent: Tuesday, November 12, 2013 10:35 AM

To: Ansel Halliburton

Cc: <u>Tamkin.Greg@dorsey.com</u>; Jack Russo; Chris Sargent; Eric Young; <u>Bevilacqua.Theresa@dorsey.com</u>

Subject: RE: XimpleWare v. Versata Software, Inc. et al

Good speaking with you Ansel.

Per our conversation, you are confirming availability of 12/2 for the Ximpleware deposition. I will check on 12/3-12/5 as back-ups.

We will consider your request for an early document production by Ameriprise. We also will also confirm availability for a call with Jack on 11/20 to discuss that and other issues.

Best, Case

Case Collard Dorsey & Whitney LLP Office: 303 352 1116 Mobile: 720 839 4353

From: Ansel Halliburton [mailto:ahalliburton@computerlaw.com]

Sent: Tuesday, November 12, 2013 11:02 AM

To: Collard, Case

Cc: Tamkin, Greg; Jack Russo; Chris Sargent; Eric Young Subject: Re: XimpleWare v. Versata Software, Inc. et al

Case: Slight delay on my end, but I'll call you in 10 minutes.

Sent from my iPhone

On Nov 11, 2013, at 9:26 PM, "collard.case@dorsey.com" <collard.case@dorsey.com> wrote:

Hi Ansel, 10 pst works for me. I'll call you then. Best, Case

On Nov 11, 2013, at 6:41 PM, "Ansel Halliburton" <a href="mailto:ahalliburton@computerlaw.com">ahalliburton@computerlaw.com</a> wrote:

Case,

What's a good time to talk by phone tomorrow? I'm available any time after about 10am Pacific.

Thanks.

#### **Ansel Halliburton**

Associate, ComputerLaw Group <a href="mailto:ahalliburton@computerlaw.com">ahalliburton@computerlaw.com</a>
650-204-4952 direct | 650-327-9800 main

### Case3:13-cv-05160-SI Document39-3 Filed12/03/13 Page130 of 138

From: collard.case@dorsey.com [mailto:collard.case@dorsey.com]

**Sent:** Monday, November 11, 2013 10:07 AM **To:** Eric Young; Tamkin.Greg@dorsey.com **Cc:** Jack Russo; Chris Sargent; Ansel Halliburton

Subject: RE: XimpleWare v. Versata Software, Inc. et al

#### Hi Jack -

I'm following up on my voicemail. This letter does not address our request for a Ximpleware deposition date. Please let us know your final position.

Best, Case

Case Collard Dorsey & Whitney LLP Office: 303 352 1116 Mobile: 720 839 4353

From: Eric Young [mailto:eyoung@computerlaw.com]

Sent: Friday, November 08, 2013 6:56 PM

To: Tamkin, Greg; Collard, Case

Cc: Jack Russo; Chris Sargent; Ansel Halliburton Subject: XimpleWare v. Versata Software, Inc. et al

Dear Counsel,

Attached please find correspondence from Mr. Halliburton. If this file fails to arrive properly, please let me know.

Kind Regards,
Eric Young
Legal Assistant, Computerlaw Group LLP
401 Florence Street, Palo Alto, CA 94301
(650) 327-9800 | (650) 618-1863 (fax)
eyoung@computerlaw.com

# EXHIBIT 14

#### Case3:13-cv-05160-SI Document39-3 Filed12/03/13 Page132 of 138



BENJAMIN F. FOSTER
DIRECT 713.600.4914
MAIN 713.655.1101
FAX 713.655.0062
BFOSTER@AZALAW.COM

November 12, 2013

Via Email: jrusso@computerlaw.com Jack Russo COMPUTERLAW GROUP LLP 401 Florence Street Palo Alto, California 94301

Cause No. D-1-GN-12-003588; *Versata Software, Inc., f/k/a Trilogy Software, Inc., et al v. Ameriprise Financial, Inc., Ameriprise Financial Services, Inc., and Ameriprise Investment Services, Inc.;* In the 53<sup>rd</sup> Judicial District Court of Travis County, Texas.

Dear Mr. Russo:

Re:

The filing of your client's lawsuits in California has no bearing on your client's deposition in the Texas State Court case. That case is set for trial on February 24, 2014. Your client's testimony is relevant and discoverable to a fair adjudication of that dispute. Therefore, we will be seeking Mr. Zhang's deposition in the Texas case before the end of the year and will be filing a motion to compel Mr. Zhang's attendance.

Please treat this letter as our effort to confer with you on our motion to compel. We are prepared to discuss reasonable dates and locations for your client's deposition, as well as any other concerns you may have. Please be advised that we expect to file our motion to compel your client's deposition by Friday November 15, 2013, and will do so unless you contact us agreeing to make Mr. Zhang available voluntarily.

Sincerely,

Benjamin F. Foster

BFF/nm

cc: Gregory S. Tamkin
Dorsey & Whitney
1400 Wewatta St., Suite 400
Denver, Colorado 80202-5549

Via Email: tamkin.greg@dorsey.com

Jack Russo November 12, 2013 Page 2

cc: Christopher D. Sileo

Scott, Douglass & McConnico, LLP 600 Congress Avenue, Suite 1500

Austin, Texas 78701

Travis Barton

McGinnis Lochridge

600 Congress Avenue, Suite 2100

Austin, Texas 78701

Via Email: csileo@scottdoug.com

Via Email: tcbarton@mcginnislaw.com

4812-9729-4614, v. 1

# EXHIBIT 15



AMIR H. ALAVI
BOARD CERTIFIED-CIVIL TRIAL LAW
TEXAS BOARD OF LEGAL SPECIALIZATION
DIRECT 713.600.4903
MAIN 713.655.1101
FAX 713.655.0062
AALAVI@AZALAW.COM

October 3, 2013

Christopher D. Sileo Scott, Douglass & McConnico, LLP 600 Congress Avenue, Suite 1500 Austin, Texas 78701

Re: Cause No. D-1-GN-12-003588; Versata Software, Inc., f/k/a Trilogy Software, Inc., et al v. Ameriprise Financial, Inc., Ameriprise Financial Services, Inc., and Ameriprise Investment Services, Inc.; In the 53<sup>rd</sup> Judicial District Court of Travis County, Texas.

### Dear Chris:

This letter serves as a Rule 11 agreement between the Parties in the above captioned case (with the plaintiffs referred to as "Versata" and the defendants as "Ameriprise" and collectively as "Parties").

On September 25, 2013, Ameriprise filed Defendants' First Motion for Continuance of Trial Setting ("Motion for Continuance") and Versata oppose the relief sought. The parties have agreed to resolve their dispute over the Motion for Continuance as follows:

- 1. The Parties will continue to current trial setting and set this case for trial during the week of February 24, 2014.
- 2. Ameriprise will not move for any additional continuances, absent extraordinary circumstances. For purposes of clarification, extraordinary circumstances means events, outside the control of Ameriprise, that would materially impair Ameriprise's ability to go to trial such as, but not limited to, illness of lead trial counsel or the filing of new causes of action by Versata less than 30-days before trial.
- 3. The Parties agree that in any future motion for continuance, the parties will treat this continuance as opposed by Versata and sought by Ameriprise.
- 4. Ameriprise will not use the time between the current trial setting and the new trial setting as a basis to argue to the Court or the Jury Versata delayed in seeking relief.

Christopher D. Sileo October 3, 2013 Page 2

- 5. The parties agree to extend the discovery period in this case to January 24, 2014.
- 6. Notwithstanding the extension of the discovery period, expert deadlines under Rule 195.2 and 193.5 are not extended and shall be calculated using a trial date of November 18, 2013, except that the parties will treat the discovery period end date for any expert supplementation under Rule 193.5 as November 6, 2013. This paragraph is only intended to establish these dates and does not otherwise alter the status quo regarding any party's expert rights, including without limitation not altering any rights pursuant to Rule 195.3 or Rule 193.6 and not impacting any rights to take depositions. Notwithstanding the following, Ameriprise may supplement its expert opinions after November 6, 2013 to incorporate new information acquired through the deposition of Ximpleware provided that the supplementation takes place no later than 10 days after the deposition. Notwithstanding the following, Versata may supplement its expert opinions after November 6, 2013 to incorporate new information acquired through the deposition of TCS provided that the supplementation takes place no later than 10 days after the deposition.
- 7. By October 31, 2013, Ameriprise will amend its pleadings to assert the causes of action, if any, it intends to assert in connection with its allegations regarding Ximpleware. For all parties, the pleading deadline for all other claims and defenses is December 20, 2013.
- 8. The parties agree to substantially complete depositions of fact witnesses that have been previously requested prior to December 20, 2013, other than witnesses that a party objects to presenting for a deposition, which will be subject to motion practice.
- 9. The parties withdraw all deposition notices currently outstanding and agree that Until after October 15 they will not schedule any depositions other than the deposition of Infosys witness Praveen Ramachandra, a witness to be offered by Ameriprise on October 7-8, and Ximpleware (for which Ameriprise will revise the current deposition notice to be for a date during November 5-7, but which date is subject to change based on the witness's availability).
- 10. The parties will work in good faith to agree by November 1, 2013 to deposition dates for all witnesses, both fact and expert, that have previously been requested, other than witnesses that a party objects to presenting for deposition.

The current Level 2 discovery period end date had been October 8, 2013. 4823-4896-6678, v. 1

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Christopher D. Sileo October 3, 2013 Page 3

If this letter accurately sets forth the agreement of the parties, please sign it and return it to me for filing.

Sincerely,

Amir H. Alavi

Agreed to by:

Christopher Sileo

Counsel for Defendants /

1	PROOF OF SERVICE				
2	STATE OF CALIFORNIA, COUNTY OF SANTA CLARA				
3	I am employed in the County of Santa Clara. I am over the age of eighteen years and not a party to the within entitled action; my business address is 305 Lytton Avenue, Palo Alto, California 94301.				
4	On November 20, 2013, I served a copy of the following document described as DECLARATION				
5	OF CASE COLLARD IN SUPPORT OF PETITION TO ENFORCE DEPOSITION SUBPOENA IN ACTION PENDING OUTSIDE CALIFONRIA on the interested party(ies) in this action as follows:				
6	Jack Russo				
7 ComputerLaw Group LLP 401 Florence Street					
8	Palo Alto, CA 94301				
9	By Mail. By placing a true copy thereof enclosed in a sealed envelope(s) addressed as above, and placing each for collection and mailing on that date following ordinary business practices. I am				
10 11	"readily familiar" with this business's practice for collecting and processing correspondence for mailing. On the same day that correspondence is placed for collection and mailing, it is deposited in the ordinary course of business with the U.S. Postal Service in Palo Alto, California, in a sealed				
	envelope with postage fully prepaid.				
12 13	By Overnight Delivery. I enclosed the document(s) in an envelope or package provided by an overnight delivery carrier and addressed as above. I placed the envelope or package for collection and overnight delivery at an office or a regularly utilized drop box of the overnight delivery carrier.				
14 15	By Messenger Service. I served the documents by placing them in an envelope or package addressed to the person(s) at the address(es) above and providing them to a professional messenger service for service. A declaration by the messenger is attached.				
16 17	By Facsimile. Based on an agreement of the parties to accept service by fax transmission, I faxed the document(s) to the person(s) at the fax number(s) listed above. The telephone number of the sending facsimile machine was (650) 857-1288. The sending facsimile machine issued a transmission report confirming that the transmission was complete and without error. A copy of that report is attached.				
18 19	By Electronic Transmission. Based on a court order or an agreement of the parties to accept service by e-mail or electronic transmission, I caused the document(s) to be sent from lee.janet@dorsey.com to the person(s) at the e-mail address(es) listed above.				
20	I declare under penalty of perjury under the laws of the State of California that the foregoing is true				
21	and correct.				
22	Executed on November 20, 2013, at Palo Alto, California.				
23	Janet Lee (Type or print name) (Signature)				
24	(Type or print name)				
25					
26					
27					
28					
40					